

Arizona Department of Gaming

ANNUAL REPORT Fiscal Year 2019

ANNUAL REPORT

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In accordance with Arizona Revised Statutes (A.R.S.) § 5-601(G) and 5-104(P), the Arizona Department of Gaming (ADG) submits this consolidated annual report for Fiscal Year 2019. Pursuant to these statutes, ADG shall distribute the report to the Governor, the President of the Senate, Speaker of the House of Representatives, the Secretary of State, and each Tribe that has executed a compact with the state. ADG also will make this report available to the public online at azgaming.gov.

Statutory Requirements

Arizona Department of Gaming

VISION

World-Class Gaming Regulation for a Stronger Arizona

MISSION

To ethically and effectively regulate gaming, horse racing, and unarmed combat sports, while ensuring that they are conducted in a socially responsible manner.

VALUES

We act with **integrity**; **Respect** one another and those we serve; Strive for **excellence**; Succeed through **diversity** and **teamwork**.

t is my privilege to submit to you the ADG Annual Report for Fiscal Year 2019. This report summarizes Lour work to serve and protect the public, including visitors to Arizona, as well as our permittees and licensees. We do this through enforcing Arizona law and the Arizona Tribal-State Gaming Compact, and supporting commerce and economic development. The activities and achievements presented herein reflect the quality and dedication of our employees and a collective focus to improve our service to Arizona's citizens, businesses, tribes, and visitors to our state by implementing the Arizona Management System (AMS).

Devoted professionals, ADG employees take tremendous pride in carrying out the agency's mission. Our priority is to safeguard the integrity and continued success of tribal gaming, racing, pari-mutuel/simulcast wagering, and unarmed combat sports. With this priority comes the substantial responsibility of providing education and treatment programs for people and families affected by problem gambling, ensuring the State receives its portion of tribal gaming contributions, and keeping athletes involved in the sports we regulate – human and equine as safe as possible.

Fiscal Year 2019 brought with it several firsts. Most notably, was the record high tribal gaming contributions for the State of Arizona and its cities, towns and counties. These monies fund critical programs that directly benefit Arizonans' quality of life by supporting education, wildlife conservation and health, as well as boost our economy by providing jobs and enhancing and attracting visitors to our state.

Our ongoing commitment to government at the speed of business and our ability to innovate is continuing to benefit Arizona families, communities, individuals, businesses, and gaming tribes. We succeed by working handin-hand with our local, state, federal, and tribal partners, and collaborating with industry and other stakeholders.

In Fiscal Year 2019:

• Thousands of active and prospective tribal casino employees and vendors received required state certifications faster and with less regulatory burden and cost.

Director's Message



- Ever vigilant, our Intelligence Special Agents partnered with local law enforcement authorities to stop illegal gambling operations and protect our neighbors from other crimes they can attract.
- Our Division of Problem Gambling team assisted people and families in need through outpatient treatment and casino Self-Exclusion programs and services.
- ADG successfully supported the expansion of Arizona's racing industry with the return of live horse racing to Yavapai County and now, Arizona is one of the handful of states conducting year-round racing.
- Through high-quality regulation that promotes a business-friendly environment, ADG continued to attract industry-leading promoters to conduct unarmed combat sporting events statewide.
- ADG appreciates the support and assistance it received during Fiscal Year 2019 and is committed to doing our part to keep our communities safe and healthy and our economy thriving. Driven by our dedication to professional service, our core values, and our commitment to the citizens and customers we serve, ADG will continue to strive to be a national model in all of our mission work.

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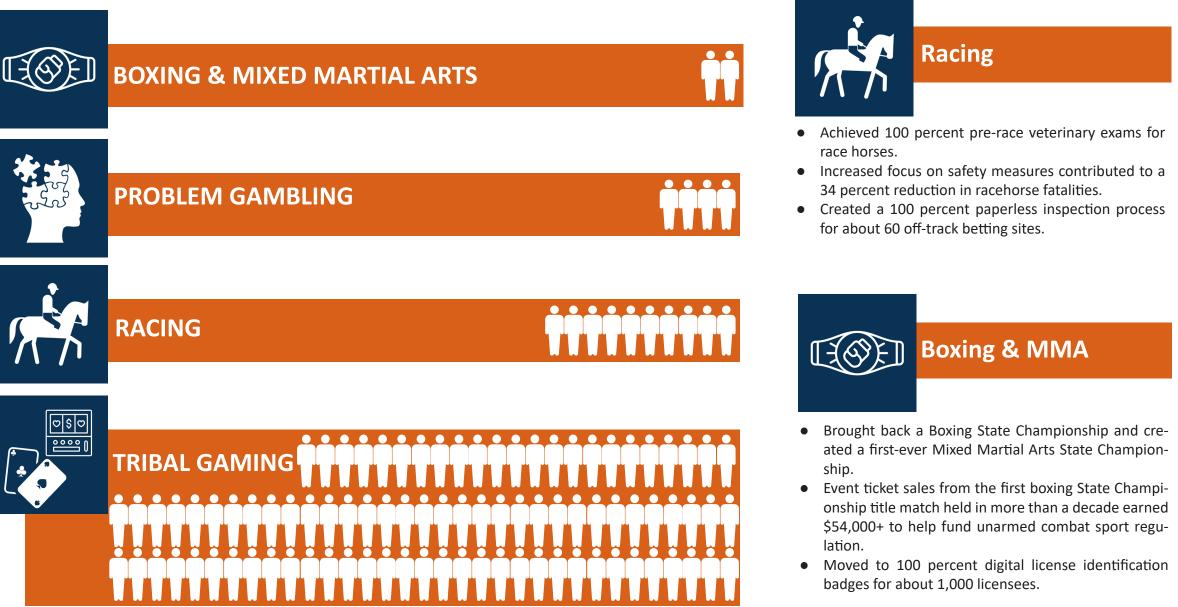
Director

Agency Overview

Established by the Arizona State Legislature in 1995, ADG is the state agency charged with regulating tribal gaming, racing, pari-mutuel/simulcast wagering, and unarmed combat sports. ADG also provides and supports prevention, education, and treatment programs for people and families affected by problem gambling through its Division of Problem Gambling and 24-hour confidential helpline, 1-800-NEXT-STEP.

ADG has deployed AMS to identify process improvement opportunities, develop goals, and create and implement action plans. By implementing this system of continuous improvement, ADG has achieved tangible results. ADG reviewed, monitored, and tracked its progress using the AMS Scorecard [See Appendix A]. Each metric on the Fiscal Year 2019 scorecard ties to one of ADG's strategic plan goals or objectives.

ADG is organized into the Office of Administration and four divisions: Tribal Gaming, Problem Gambling, Racing, and Boxing & Mixed Martial Arts. Each area has a unique set of responsibilities, funding sources/mechanisms, and budget in support of the agency's mission.



Fiscal Year 2019 Major Accomplishments



Administration

• Launched online payment portal allowing ADG customers to make secure, convenient payments 24 hours a day, seven days a week.



- Achieved 100 percent pre-race veterinary exams for race horses.
- Increased focus on safety measures contributed to a 34 percent reduction in racehorse fatalities.
- Created a 100 percent paperless inspection process for about 60 off-track betting sites.

Boxing & MMA





Tribal Gaming

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- Reported a record high \$111.3 million in tribal gaming contributions to the State of Arizona and its cities, towns and counties.
- Created a 100 percent paperless process for the approximate 9,000 annual state employee certification applicants.
- Seized a record ~ \$1.3 million in illegal gambling pro-ceeds and other assets.



Problem Gambling

- Created the State's first-ever Problem Gambling Prevention Grant Program to fund qualifying organizations in developing and implementing problem gambling prevention strategies targeting at-risk seniors and youth.
- Revised the voluntary casino Self-Exclusion process to eliminate confusion among patrons, the State and Tribes, ensure the full duration of patron-selected period, and support accurate auditing and compliance reporting.

Office of Administration

With oversight from the Director, the ADG Office of Administration establishes the objectives and structure of the agency and, through the Deputy and Assistant Directors, leads its day-to-day operations. The Office of Administration oversees General Services, Finance, Legal Affairs, and Communications.

General Services

Finance

Legal Affairs

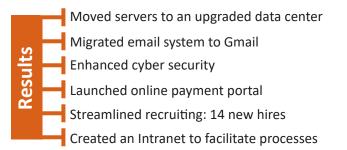
Communications

Office of Administration



General Services

Strives to serve employees and stakeholders with urgency, fairness, kindness, and continuous improvement. General Services includes include Human Resources, Information Technology, Reception, and the Office of Continuous Improvement, which oversees the deployment and development of AMS at ADG. Forward-thinking and employee engagement-minded, General Services uses problem solving and new technology to make ADG the best place to work in Arizona. Significant wins achieved in Fiscal Year 2019 include:





Finance

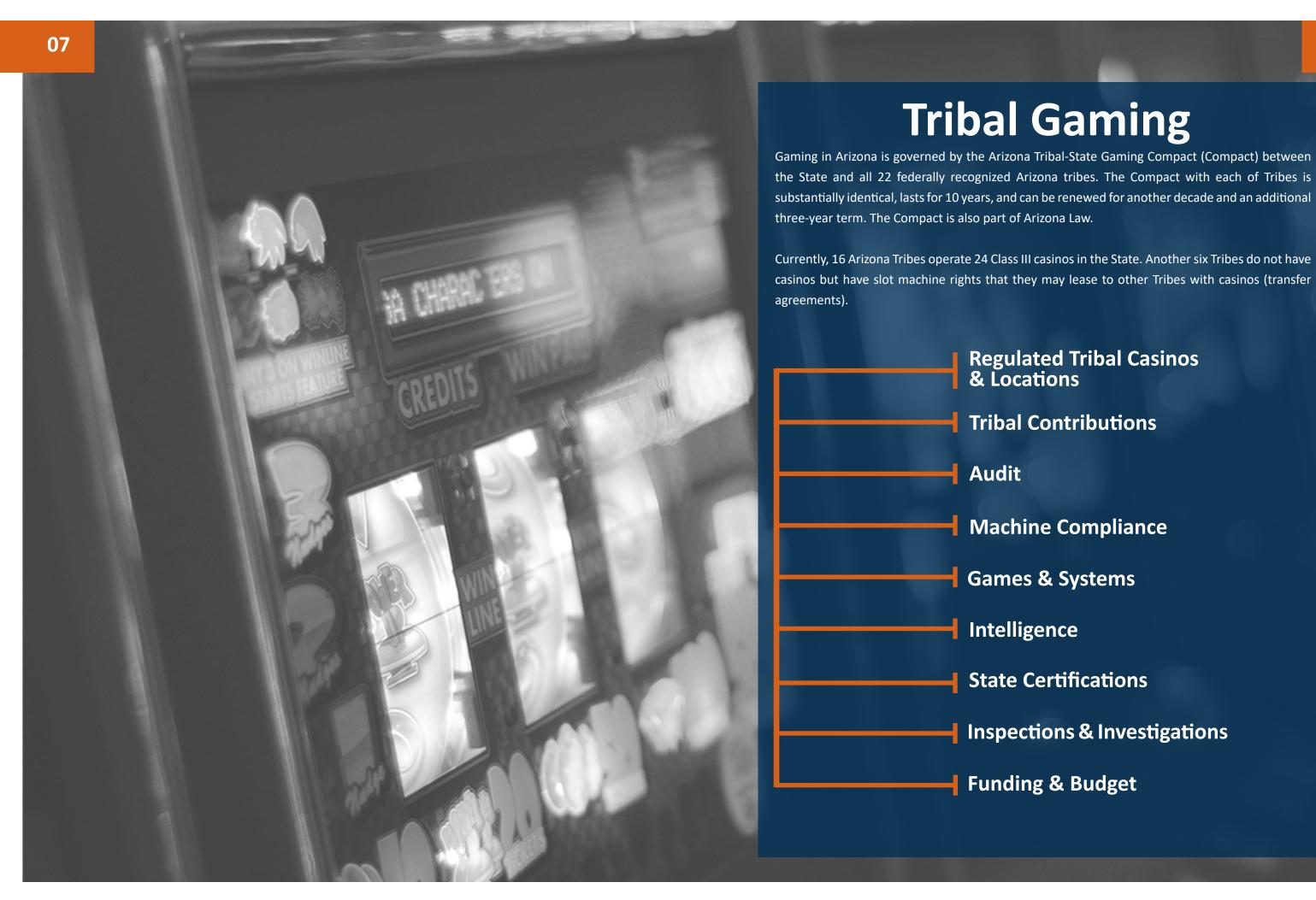
Is responsible for the financial planning and administration of ADG's monies. Finance is comprised of budget, disbursements, accounts receivable, payroll, procurement, and facilities.

Legal Affairs

Acts as in-house counsel on all legal matters and regularly works with the assigned Attorney General's Office attorney in the areas of administrative law, policy and rule formulation, public records law, and gaming law. Legal Affairs also delivers in-house training to ADG staff regarding Arizona Tribal-State Gaming Compact compliance and public records. A new addition in Fiscal Year 2019, Legal Affairs hired a Public Records Administrator to handle public records requests and oversee proper records retention schedules. In Fiscal Year 2019, Legal Affairs fulfilled approximately 120 public records requests and took final steps to convert all ADG records to electronic format.

Communications

Serves as the bridge between ADG and the Arizona State Legislature, the news media, and community-at-large. Communications enhances public awareness and provides useful and timely information to support ADG's goals and foster respect for all. In Fiscal Year 2019, staff provided hundreds of Arizona residents and visitors with answers and resources relating to tribal gaming, charitable gambling, problem gambling, unarmed combat sports, racing, and pari-mutuel and simulcast wagering.



the State and all 22 federally recognized Arizona tribes. The Compact with each of Tribes is substantially identical, lasts for 10 years, and can be renewed for another decade and an additional

Currently, 16 Arizona Tribes operate 24 Class III casinos in the State. Another six Tribes do not have casinos but have slot machine rights that they may lease to other Tribes with casinos (transfer

Regulated Tribal Casinos & Locations

Tribal Contributions

Machine Compliance

Games & Systems

State Certifications

Inspections & Investigations

Funding & Budget

Regulated Tribal Casinos & Locations

COMPACTED TRIBES WITH CASINOS



Ak-Chin Indian Community • Harrah's Ak-Chin Casino



Cocopah Indian Tribe Cocopah Casino



Colorado River Indian Tribes Blue Water Casino



Fort McDowell Yavapai Nation • Fort McDowell Gaming Center

Fort Mojave Indian Tribe Spirit Mountain Casino



Gila River Indian Community • Wild Horse Pass, Vee Quiva & Lone Butte Casinos



Navajo Nation

Twin Arrows Casino



Pascua Yaqui Tribe of Arizona • Casino of the Sun Casino Del Sol



Quechan Indian Tribe Paradise Casino

Community

Casino Arizona

• Talking Stick Resort

San Carlos Apache Tribe

• Apache Gold Casino • Apache Sky Casino

Tohono O'odham Nation

Sahaurita & Why)

Salt River Pima-Maricopa Indian









Tonto Apache Tribe Mazatzal Casino





Yavapai-Apache Nation **Cliff Castle Casino**



Yavapai-Prescott Indian Tribe

- Yavapai Gaming Center
- Bucky's Casino

COMPACTED TRIBES WITHOUT CASINOS







HE

Hualapai Indian Tribe

Kaibab Band of Paiute Indians





San Juan Southern Paiute Indian Tribe









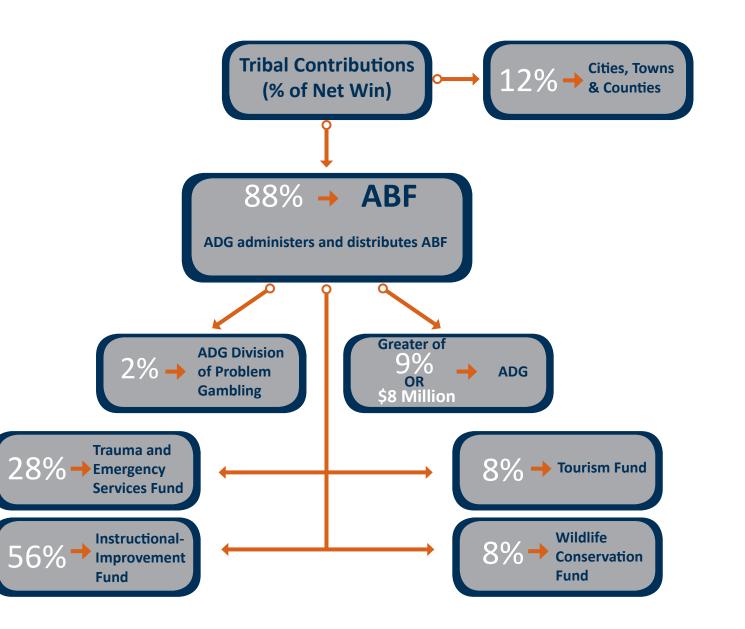


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*Locations in yellow denote a compacted tribe without a casino.

Tribal Contributions

Under the Arizona Tribal-State Gaming Compacts, Tribes that operate casinos contribute 1 to 8 percent of their Class III Net Win¹ on a guarterly basis to education, healthcare, and other programs that benefit Arizonans. Administered by ADG, 88 percent of a Tribe's total annual gaming contribution is paid to the Arizona Benefits Fund² (ABF), with the remaining 12 percent distributed by the Tribes directly to cities, towns and counties in Arizona. In addition to funding ADG's administrative, regulatory, and law enforcement activities, 2 percent of the tribal contributions distributed to ABF are dedicated and used for problem gambling education and treatment programs.



1 Class III Net Win is the difference between gaming wins and losses before deducting casino operating costs. Contributions are determined on a sliding scale based on the amount of the Tribe's year-to-date Class III Net Win. 2 A.R.S. § 5-601.02(H)(4)

Tribal Gaming

Instructional Improvement Fund

Established by A.R.S. § 15-979 for use by school districts for classrom size reduction, teacher salary increases, dropout prevention programs, and instructional improvement programs.

Trauma & Emergency Services Fund

Established by A.R.S. § 36-2903.07 for reimbursement to Arizona hospitals for unrecovered trauma center readiness costs and unrecovered emergency services costs.

Arizona Wildlife Conservation Fund

Established by A.R.S. § 17-299 for the conservation, enhancement, and restoration of Arizona's diverse wildlife resources and habitats for present and future generations.

State Tourism Fund

Established by A.R.S. § 41-2306 to solely promote tourism within the State of Arizona.

Tribal Contributions to Key Arizona Benefits Fund Beneficiaries



Cumulative through Fiscal Year 2018







\$6,988,317 \$87.301.176

State Tourism

Cumulative Tribal Contributions to ABF through Fiscal Year 2018: \$1,237,390,704

Fiscal Year 2019 Tribal **Contributions to ABF:** \$98,152,088

Audit

ADG conducts annual on-site financial and procedural reviews of regulated casinos in Arizona to verify compliance with the Compact and its appendices. To ensure fairness of authorized gaming activities, an ADG Compact compliance review team checks hundreds of items ranging from validating gaming revenues and cash handling procedures, to video surveillance, to casino promotions. ADG audits casino books and records, electronic accounting and monitoring systems, and casino minimum internal control standards and procedures.



Tribal Contributions **Compact Compliance** Internal Controls **External Auditor Workpapers Transfer Agreements** Track and Monitor Compact Violations

Tracking

ADG tracks the flow of money from the casino floor all the way to financial reports, including verifying timely and accurate payment of tribal contributions to the State.



Wor

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Machine Compliance

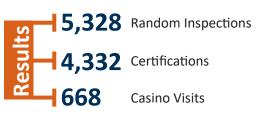
ADG Machine Compliance technicians are committed to ensuring the integrity of gaming devices and accurate payouts for casino patrons, strive to be experts in their field, and regularly provide training, insight, and expertise to tribal gaming regulators, operators, manufacturers, independent testing labs, and consumers.

Under the Compacts, a maximum of 20,500 slot machines are allowed in the State, including Transfer Agreements (Tribes with Compacts may transfer their slot machines to other recognized tribes, allowing those that do not have casinos, or are located in remote areas, to receive gaming revenue). [See Appendix C – Status of Tribal Gaming]

> Prior to a gaming device being placed into service, ADG technicians test and verify device hardware, software, and configuration to support the certificaiton issued by an independent testing lab.

After the machines are in play, ADG randomly inspects gaming devices on a prescribed basis to ensure they continue to perform according to manufacturer specifications and comply with strict regulatory standards set forth in the Compact.

ADG technicians also certify gaming device modifications, conduct random inspections of existing gaming devices, and verify kiosks and electronic monitoring systems for compliance.





Games & Systems

To ensure that card games operate with high integrity and that lotteries, promotions, and tournaments are conducted fairly and honestly, the ADG Games & Systems team works diligently with tribal regulatory counterparts. [See Appendix C – Status of Tribal Gaming]



Fiscal Year 2019 **Approved Tribal Submissions**

| Promotions/Lotteries | 1519 |
|--------------------------------|------|
| Jackpot Poker Tournaments | 208 |
| Slot Tournaments | 104 |
| New/Revised Blackjack | 68 |
| New/Revised Jackpot Poker | 34 |
| Blackjack Tournaments | 29 |
| New/Revised House-Banked Poker | 22 |
| Keno Tournaments | 12 |
| House-Banked Poker Tournaments | 4 |
| | |

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Tribal Gaming



Intelligence

ADG Intelligence (Intel) Special Agents enforce the State's gambling laws by investigating reports of illegal gambling and ensuring involved individuals are prosecuted. In many cases, illegal gambling establishments attract additional crime and increased calls for service by local police departments. ADG Intel helps reduce crime in our neighborhoods by working in partnership with local law enforcement officers and attorneys to shut down and prosecute illegal gambling operations off-reservation, as well as assists tribal authorities with investigations, training, and intelligence on suspected criminal activities in their jurisdictions, as requested. ADG Intel also tracks suspicious currency, suspected gambling cheats, and persons excluded from casinos for criminal conduct.



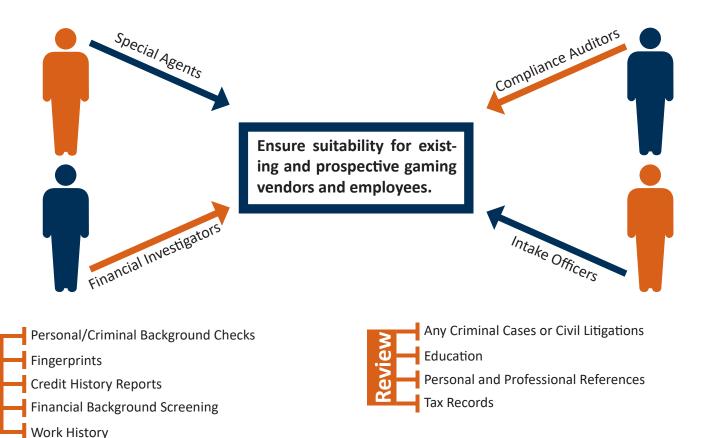
- Various Operations
- **Gambling Inquiries**
- **Opened Illegal Gambling Investigations**
- **Closed Illegal Gambling Investigations**
- Investigations Ending in Criminal Charges Includes First for Unsanctioned Combat Sport Events





State Certifications

Companies and individuals desiring to do business with or work at tribal casinos in Arizona must obtain a state certification from ADG. A cash-intensive industry, casino gaming is one of the most highly regulated industries in the country – involved companies and individuals are carefully scrutinized and held to extremely high standards.



Cross-Jurisdictional Collaboration

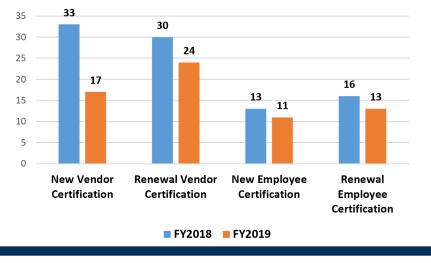
ADG State Certification teams also process requests for information from gaming regulators across the nation and provide no-cost training to tribal counterparts in the areas of background and financial investigations, interviewing techniques, and fingerprinting.



Denial/Revocations

Average State Certification Times:

-15



Faster Certifications

For the thousands of active and prospective tribal casino employees and vendors, ADG continued to issue required state certifications faster and with less regulatory burden and cost. In Fiscal Year 2019, ADG reduced certification times for new and renewal vendor and employee applicants, and, for new employee certifications, achieved an all-timelow of eight days.

Tribal Gaming



*Any Gaming Employee or Tribal Gaming Office Employee that is not an Enrolled Tribal Member is required to be certified by ADG.



Inspections & Investigations

The ADG Investigations & Inspections (I & I) team monitors Compact compliance and helps ensure issues are addressed in a timely fashion by conducting daily on-site inspections of casino operations and investigating suspected Compact violations and non-compliance issues. The ADG I & I team also reviews Tribal Incident Reports (TIRs) to readily identify areas of concern and jointly work with tribal regulators to prevent issues from becoming widespread.

Comprised of Arizona Police Officers Standards & Traning (AZPOST) certified Special Agents with extensive law enforcement knowledge and experience, the ADG I & I team's on-site presence at casinos increases public confidence in the integrity of Arizona gaming, ensures ADG is proactive in its regulatory obligations, and supports positive relations with tribal gaming regulatory counterparts.

ADG I & I Special Agents also provide ongoing assistance to the ADG Intelligence team by serving search warrants, gathering evidence, conducting investigative interviews, and act as a liaison between Arizona casinos and law enforcement agencies in conducting criminal investigations.



235,237 Incident-Free Miles TIRs Reviewed and Classified Tribal Site Visits to 24 Casinos **Compliance Issues Resolved**



While not required by the Compact, ADG I & I Special Agents provide free training sessions to tribal partners on more than 20 topics taught by subject matter experts from ADG, the gaming industry, and law enforcement, when requested. Topics like auditing, security, surveillance, and general casino operations, give participants knowledge and information to perform efficiently and create a safe and friendly work environment. Training participants include tribal regulators, gaming facility operators, other law enforcement jurisdictions, and the community.

The ADG I & I team also provides training sessions in conjunction with Arizona Tribal Gaming Regulators Alliance (ATGRA) events, including the annual New Agent Training Academy. Several ADG courses are certified as continuing education training credits for Arizona Law Enforcement Peace Officers, which assists individuals with meeting AZPOST annual training requirements. Based on positive feedback received from Tribes and participants, the ADG I & I team continues to expand its training offerings and provides more training sessions on more topics each year.



Funding & Budget

Regulation of Tribal Gaming is funded by Arizona's gaming Tribes as set forth in the Compact, which includes a percentage of Class III Net Win and State Certification fees. Tribal Gaming does not receive any tax revenue or general fund monies to support its regulatory responsibilities.

Fiscal Year 2019 Revenue

Total Revenue

Fiscal Year 2019 Expenditu

Personal Services

Employee-Related Expenditures

Professional & Outside Services

In-State Travel

Out-of-State Travel

Other Operating Expenses

Equipment

Transfers

Total Expenditures

Tribal Gaming

| 9 | Regulation | Certification |
|------|-------------|---------------|
| | \$8,835,085 | \$2,038,401 |
| ures | Regulation | Certification |
| | 4,256,989 | 1,018,085 |
| | 1,625,476 | 413,806 |
| | 750,557 | 21,860 |
| | 255,518 | 7,086 |
| | 64,862 | 8,646 |
| | 1,611,343 | 361,545 |
| | 136,618 | 0 |
| | 7,414 | 0 |
| | \$8,708,777 | \$1,831,127 |

Problem Gambling

The ADG Division of Problem Gambling (DPG) provides and supports education, prevention, and treatment for people and families affected by problem gambling. To support socially responsible gaming in Arizona, DPG conducts community outreach to increase awareness about problem gambling and offers tools and resources for those in need, including:

- Exhibits and contacts at conferences and other events:
- Counseling services from contracted, specialized treatment providers and DPG's 24/7 confidential helpline, 1-800-NEXT-STEP; and
- A voluntary casino Self-Exclusion program, whereby patrons can choose to exclude themselves from Arizona Class III gaming casinos for a period of one, five or 10 years.

Prevention, Education & Outreach

Self-Exclusion

Treatment

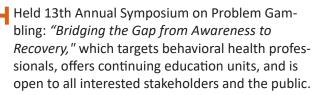
Funding & Budget



Prevention, Education & Outreach

Fiscal Year 2019 was a landmark year for DPG:

Arizona Governor Doug Ducey again recognized March as Arizona Problem Gambling Awareness Month.



Created the State's first-ever Problem Gambling Prevention Grant program targeting at-risk youth and seniors and partnered with the Arizona Criminal Justice Commission to successfully solicit qualified grant proposals.

Treatment

DPG coordinates training of licensed counselors in Arizona, who work under contract to treat individuals with gambling-related issues. In Fiscal Year 2019 DPG:



\$1,297,163 Directly Towards Treatment

More Clients Served

Clinical Provider Trainings

Problem Gambling

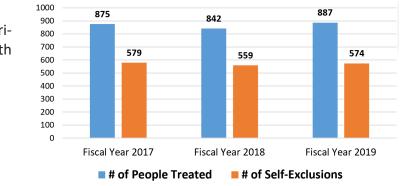


Self-Exclusion

DPG Self-Exclusion staff work with gaming facilities on a daily basis to update the patron self-exclusion list.







Problem Gambling

Funding & Budget

Per the 2002 General Election Ballot Proposition 202 (Indian Gaming Preservation and Self-Reliance Act), ADG shall use 2 percent of the tribal contributions made to the Arizona Benefits Fund to fund state and local programs for the prevention and treatment of, and education concerning, problem gambling.

| Fiscal Year 2019 Revenue | | | | | |
|---------------------------------|-------------|--|--|--|--|
| Arizona Benefits Fund | 1,963,042 | | | | |
| Lottery Contribution | 300,000 | | | | |
| Total Revenue | \$2,263,042 | | | | |
| Fiscal Year 2019 Exp | enditures | | | | |
| Personal Services | 274,853 | | | | |
| Employee-Related Expenditures | 99,075 | | | | |
| Professional & Outside Services | 54,304 | | | | |
| In-State Travel | 8,128 | | | | |
| Out-of-State Travel | 12,536 | | | | |
| Treatment Providers | 1,288,204 | | | | |
| Other Operating Expenses | 299,013 | | | | |
| Equipment | 258 | | | | |
| Transfers | 0 | | | | |
| Total Expenditures | \$2,036,372 | | | | |

The ADG Racing Division is responsible for the regulation and oversight of all live and simulcast horse racing along with all pari-mutuel horse and dog wagering conducted in the State of Arizona. As one of the handful of states that offers a year-round racing circuit, ADG enforces Arizona laws and regulations to protect racing participants and the wagering public and serves the horse and dog racing industries.

ADG works in collaboration with the Arizona Racing Commission, which issues permits, racing licenses, and approves off-track betting site locations and live horse race meet dates. In Fiscal Year 2019, ADG hosted 12 open public meetings of the Arizona Racing Commission.

Staffed with experienced professionals dedicated to the integrity of the sport, the ADG Racing team includes a veterinarian, experienced investigators, a pari-mutuel auditor, and nationally accredited stewards.

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Racing

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Regulatory Overview

To enforce laws and regulations and protect racing participants and the wagering public, ADG regulates and supervises all commercial and county live horse race meets, simulcast dog racing, and on- and off-track pari-mutuel wagering. Regulatory activities include: issuing permits and licenses and conducting background investigations, conducting licensing hearings and associated investigations, performing equine pre- and post-race testing, inspecting off-track betting sites, and collecting tax revenues.

Live Commercial Horse Race Meets

- Turf Paradise (10/2018 05/2019)
- Rillito Park (02/2019 03/2019)
- Arizona Downs (05/2019 09/2019)

Live County Horse Race Meets

- Santa Cruz County (05/2019)
- Cochise County (05/2019)

Simulcast Dog Race Meets

American Greyhound Racing (07/2018 - 06/2019)

Tucson Greyhound Park (07/2018 - 06/2019)

Off-Track Betting

At any given time, approximately 60 Off-Track Betting (OTB) sites operate statewide. Typically located in bars and restaurants, OTBs offer patrons an opportunity to wager on both dog and horse racing simulcasts. Additionally, three advanced deposit wagering permittees (see page 31) were authorized to provide horse racing telephone wagers.

Key Events



Turf Paradise opens its 63rd season of live horse racing.

The Arizona Racing Commission awards County Fair Racing Grants to return live horse racing to Arizona's rural communities: \$40,000 each to Santa Cruz County Fair & Rodeo Association and Cochise County Fair Association, which both successfully ran live race meets in Fiscal Year 2019.

Rillito Park Racetrack in Tucson conducts a 12-day live racing meet. In its 76th year, Rillito is run in partnership with the University of Arizona College of Agriculture & Life Sciences Race Track Industry Program, where students serve key roles in the management of the racetrack.

The grand opening of Arizona Downs marks the return of live racing to Prescott Valley, Arizona, after a nineyear hiatus.

The Arizona Racing Commission awards a Retired Race Horse Adoption Grant of \$1,380.50 to Equine Encore Foundation.

The State Legislature passes racing bills: SB1144 and HB2547.



Permitting

The Arizona Racing Commission awards permits for commercial and county fair horse racing, dog racing simulcast, and advanced deposit wagering. A.R.S. § 5-107 allows for permits to be issued for horse or harness racing and dog racing, and for no more than three-year terms. Once the initial permit is approved, an entity must renew its permit before it expires in order to continue operations.

| Racing Permits | Issued | Renewed | Pendin |
|------------------|--------|---------|--------|
| Fiscal Year 2018 | 2 | 0 | 0 |
| Fiscal Year 2019 | 4 | 2 | 3 |

ADG's Racing Division issues 36 types of licenses, ranging from horse owners to track officials – 86 percent of Fiscal Year 2019 licenses fall into one of the "Top Five Categories" presented in the chart to the right.



Racing

Licensing

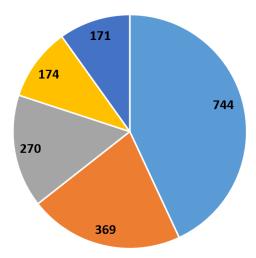
ADG processes and investigates all license applications in

a timely manner, while ensuring only eligible applicants

receive licenses and in accordance with A.R.S. § 5-108.

| | Racing Licenses | lssued | Denied | Total Revenue |
|--|------------------|--------|--------|------------------|
| | Fiscal Year 2018 | 2,003 | 6 | \$152,379 |
| | Fiscal Year 2019 | 2,629 | 31 | \$240,386 |

Top Five Racing License Categories



Horse Owner Groom Occupational Mutuel Tellers Trainer/Owner



Investigations

ADG investigates possible violations of racing laws and rules and conducts a background investigation for each license applicant who submits fingerprints, as required by A.R.S. § 5-108. Fiscal Year 2019 figures reflect the total number of investigations conducted for incident and background investigations, which include processing of fingerprints and any resulting false applications.



Stewards' Rulings

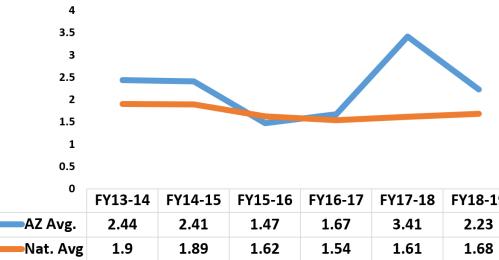
Arizona Administrative Code R19-2-121(E) requires the State to appoint two stewards and the permittee to appoint an additional steward. Known as the "Board of Stewards," these three are charged with regulating the conduct of officials and other licensees participating in a race meet.



Equine Wellness & Injury Prevention

The safety of human and equine athletes is a top priority for ADG. In response to a sharp increase in equine fatalities over the last two years, ADG initiated an ongoing collaborative effort with Arizona's horse racing permittees and industry stakeholders to proactively address this issue. As part of this collaboration, an Equine Wellness Committee consisting of ADG personnel, the general managers of Arizona's race tracks and members of the Arizona Horseman's Benevolent & Protective Association meet monthly to review the latest injury prevention strategies. All race-related catastrophic injuries are sent for necropsies and the results are discussed in detail among Committee members, the horse's trainer, and other personnel associated with the animal.

Horse Racing Fatalities per 1000 Starts*



*Arizona fatality data account for Thoroughbreds and Quarterhorses, whereas the National average is based solely on Thoroughbred data.

236 Pre-Race TCO2: 13% > Fiscal Year 2018



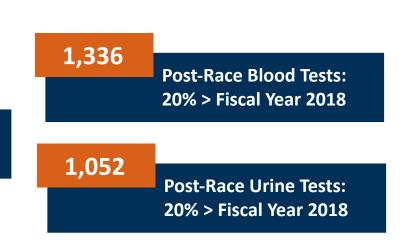
Stewards' Fines Issued Levied Rulings Fiscal Year 2018 110 \$27,264 153 \$35,700 Fiscal Year 2019

> Monies generated from penalties to licensees and permittees for various rule infractions are transferred to the General Fund.

Racing

| -17 | FY17-18 | FY18-19 |
|-----|---------|---------|
| 7 | 3.41 | 2.23 |
| 4 | 1.61 | 1.68 |

ADG and industry participants are committed to further lowering this number as new strategies and injury prevention methodologies are implemented.

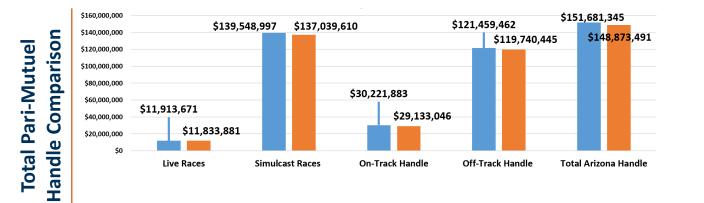




Pari-Mutuel Handle

[View pari-mutuel source data at Appendix D of this report.]

| Arizona Pari-Mutuel Handle | Advanced Deposit Wagering | Commercial Horse | Commercial Dog | County Fair | Fiscal Year 2019 | Fiscal Year 2018 |
|-------------------------------|---------------------------------|---------------------|-------------------|-------------|---------------------|---------------------|
| Handle By Source | | | | | | |
| Live Races | 488,863 | 9,979,216 | ; - | 1,445,592 | 11,913,671 | 11,833,881 |
| Simulcast Races | 13,546,993 | 102,518,364 | 18,435,500 | 5,048,141 | 139,548,997 | 137,039,610 |
| Teletracking | - | 218,677 | - | - | 218,677 | - |
| Total Pari-Mutuel Handle | \$14,035,856 | \$112,716,257 | \$18,435,500 | \$6,493,733 | \$151,681,345 | \$148,873,491 |
| Handle By Location | | | | | | |
| On-Track | - | - 23,569,495 | 4,484,245 | 2,168,144 | 30,221,883 | 29,133,046 |
| Off-Track | 14,035,856 | 89,146,762 | 13,951,255 | 4,325,589 | 121,459,462 | 119,740,445 |
| Total Pari-Mutuel Handle | \$14,035,856 | \$112,716,257 | \$18,435,500 | \$6,493,733 | \$151,681,345 | \$148,873,491 |



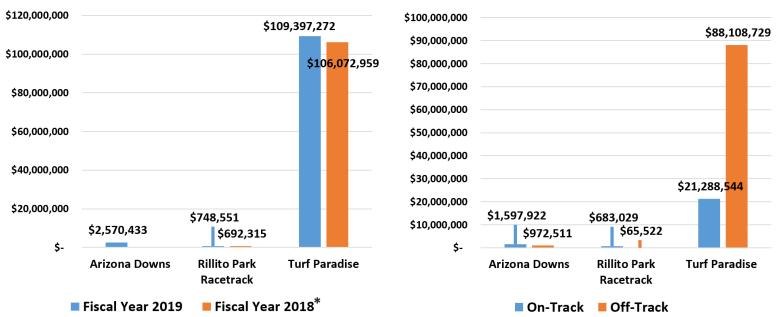
Racing

Commercial Horse Tracks

| Arizona Pari-Mutuel Handle | Arizona Downs | Rillito Park Racetrack | Turf Paradise | Fiscal Year 2019 | Fiscal Year 2018 |
|-------------------------------|------------------|---------------------------|---------------|---------------------|---------------------|
| Handle By Source | | | | | |
| Live Races | 512,649 | 548,367 | 8,918,200 | 9,979,216 | 9,714,425 |
| Simulcast Races | 1,991,761 | 200,184 | 100,326,420 | 102,518,364 | 97,049,526 |
| Teletracking | 66,024 | - | 152,653 | 218,677 | - |
| Total Pari-Mutuel Handle | \$2,570,433 | \$748,551 | \$109,397,272 | \$112,716,257 | \$106,763,951 |
| Handle By Location | | | | | |
| On-Track | 1,597,922 | 683,029 | 21,288,544 | 23,569,495 | 21,831,248 |
| Off-Track | 972,511 | 65,522 | 88,108,729 | 89,146,762 | 84,932,703 |
| Total Pari-Mutuel Handle | \$2,570,433 | \$748,551 | \$109,397,272 | \$112,716,257 | \$106,763,951 |

Commercial Horse Tracks: Handle Comparison

Fiscal Year 2018-2019



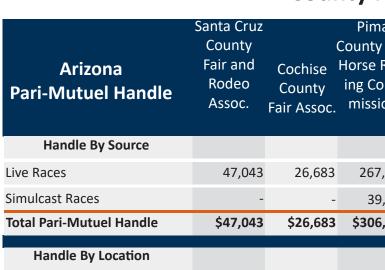
*Arizona Downs did not run in Fiscal Year 2018

On-Track/Off-Track



Commercial Greyhound

| Arizona Pari-Mutuel Handle | American Greyhound Racing | American Tucson Greyhound Racing Greyhound Park | | Fiscal Year 2018 |
|-------------------------------|------------------------------|--|--------------|---------------------|
| Handle By Source | | | | |
| Simulcast Races | 12,591,737 | 5,843,762 | 18,435,500 | 20,254,160 |
| Total Pari-Mutuel Handle | \$12,591,737 | \$5,843,762 | \$18,435,500 | \$20,254,160 |
| Handle By Location | | | | |
| On-Track | 2,641,286 | 1,842,959 | 4,484,245 | 4,788,867 |
| Off-Track | 9,950,452 | 4,000,803 | 13,951,255 | 15,465,293 |
| Total Pari-Mutuel Handle | \$12,591,737 | \$5,843,762 | \$18,435,500 | \$20,254,160 |



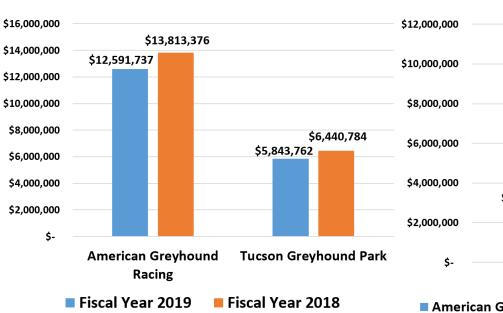
47,006

\$47,043

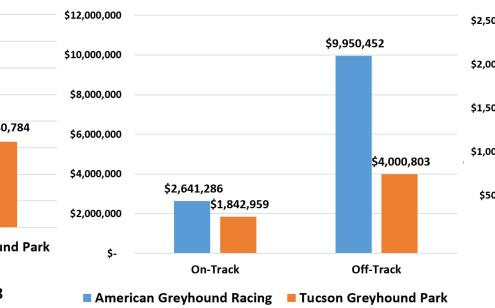
37

Commercial Greyhound: Handle Comparison

Fiscal Year 2018-2019



On-Track/Off-Track

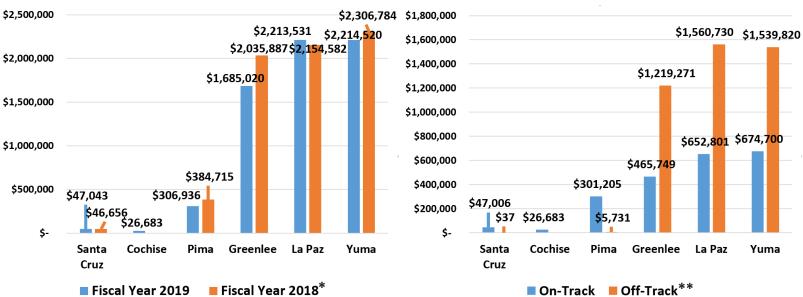


Fiscal Year 2018-2019

On-Track

Off-Track

Total Pari-Mutuel Handle



*Cochise County did not run. Greenlee,

La Paz, and Yuma ran at Turf Paradise.

County Fair Races

Racing

| | Pima County Fair Horse Rac- ing Com- mission | | La Paz County Fair Assoc. | Yuma County Fair Assoc. | Fiscal Year 2019 | Fiscal Year 2018 |
|----------|--|-------------|---------------------------------|-------------------------------|---------------------|---------------------|
| | | | | | | |
| 26,683 | 267,730 | 278,842 | 380,209 | 445,085 | 1,445,592 | 1,577,004 |
| - | 39,206 | 1,406,179 | 1,833,322 | 1,769,435 | 5,048,141 | 5,351,620 |
| \$26,683 | \$306,936 | \$1,685,020 | \$2,213,531 | \$2,214,520 | \$6,493,733 | \$6,928,624 |
| | | | | | | |
| 26,683 | 301,205 | 465,749 | 652,801 | 674,700 | 2,168,144 | 2,512,931 |
| - | 5,731 | 1,219,271 | 1,560,730 | 1,539,820 | 4,325,589 | 4,415,693 |
| \$26,683 | \$306,936 | \$1,685,020 | \$2,213,531 | \$2,214,520 | \$6,493,733 | \$6,928,624 |

County Fair Races: Handle Comparison

On-Track/Off-Track

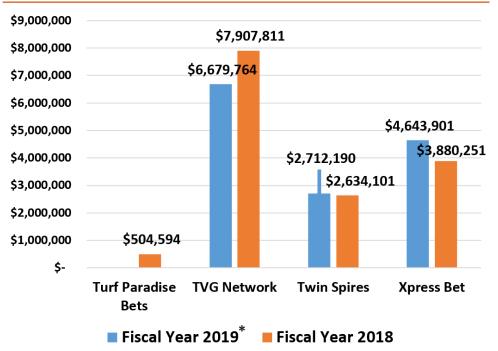
**Cochise County did not have an off-track handle.

30

Advanced Deposit Wagering Providers

| Arizona Pari-Mutuel Handle | TVG Network | Twin Spires | Xpressbet | Fiscal Year 2019 | Fiscal Year 2018 |
|-------------------------------|----------------|-------------|-------------|---------------------|---------------------|
| Handle By Source | | | | | |
| Live Races | 249,527 | 65,512 | 173,824 | 488,863 | 542,452 |
| Simulcast Races | 6,430,238 | 2,646,678 | 4,470,077 | 13,546,993 | 14,384,304 |
| Total Pari-Mutuel Handle | \$6,679,764 | \$2,712,190 | \$4,643,901 | \$14,035,856 | \$14,926,756 |

Advanced Deposit Wagering: Handle Comparison



*Turf Paradise Bets ceased taking wagers on January 8, 2018.

Advanced Deposit Wagering (ADW) is a system of betting where bettors are required to deposit monies into an account prior to placing a wager. In Arizona, ADW only is permitted via telephone.



The primary funding source for the ADG Racing Division is the Racing Regulatory Fund. Revenues into this fund include the Regulatory Wagering Assessment (RWA), licensing fees, pari-mutuel taxes, and racing assessments.

Hardship Tax Credit

Laws 2016, Chapter 247 eliminated the hardship tax credit, which is used to offset the amount of pari-mutuel tax owed by horse and greyhound racing tracks. To offset pari-mutuel tax in future years, horse tracks may use credits awarded prior to Chapter 247.

| Commercial Horse Track | Allowable Hardship Tax Credit (as of 6/30/2018) | Fiscal Year 2019 Hardship Used or Transferred | Balance of Hardship Tax Credit (as of 6/30/19) |
|------------------------|---|---|--|
| Turf Paradise | \$14,564 | - | \$14,564 |
| Rillito Racetrack | \$283,915 | \$10,967 | \$272,947 |

Capital Improvement Funds

In Fiscal Year 2019, no capital improvement funds were used pursuant to A.R.S. § 5-111.02 that would otherwise be State revenues.

A.R.S. § 5-111.02 allows a permittee to retain a percentage typically paid to the State, as a means of encouraging improvements of racing facilities for the benefit of the public, breeders, and horse owners, and to increase revenue to the State from the increase in pari-mutuel wagering resulting from capital improvements.

| State Revenues | ADW | Commercial (Horse | Commercial Dog | County Fair | Fiscal Year 2019 | Fiscal Year 2018 |
|-------------------------------------|----------|-----------------------|-------------------|-------------|---------------------|---------------------|
| RWA | \$70,179 | \$1,215,898 | \$92,177 | \$77,661 | \$1,455,916 | \$1,485,059 |
| Gross 2% Pari-Mutuel Live State Tax | \$9,777 | \$203,964 | - | \$28,941 | \$242,683 | \$236,678 |

Fiscal Year 2018-2019



Funding & Budget

Fiscal Year 2019 appropriation:

- \$1,901,100 operating budget;
- \$250,000 earmarked for Breeder's Awards; and
- \$1,779,500 pass through to the County Fairs Livestock and Agriculture Promotion Fund, administered by the Governor's Office.

The following table presents projected expenditures for Fiscal Year 2020, and actual expenditures for the three preceding fiscal years.

| | Ac | tual Expenditures | | |
|---|---------------------|---------------------|---------------------|----------------------------------|
| Operating Budget | Fiscal Year 2017 | Fiscal Year 2018 | Fiscal Year 2019 | Expend. Plan Fiscal Year 2020 |
| Personal Services | 1,154,900 | 706,600 | 859,635 | 1,153,000 |
| Employee-Related Expenses | 398,500 | 231,300 | 304,047 | 440,000 |
| Professional & Outside Services | 226,900 | 216,500 | 256,813 | 290,000 |
| Travel - In-State | 20,300 | 12,100 | 24,352 | 25,000 |
| Travel - Out-of-State | 4,800 | 5,300 | 11,398 | 15,000 |
| Other Operating Expenditures | 146,900 | 341,100 | 83,270 | 194,700 |
| Equipment | 98,600 | 3,000 | 489 | 1,000 |
| Transfer Out | 17,000 | - | 337,500 | - |
| Operating Budget Subtotal | \$2,067,900 | \$1,515,900 | \$1,877,502 | \$2,068,700 |
| Special Line Items | Fiscal Year 2017 | Fiscal Year 2018 | Fiscal Year 2019 | Expend. Plan Fiscal Year 2020 |
| Arizona's Breeders Award - Governor's Office | 200,000 | 0 | 0 | 0 |
| Arizona Breeder's Award | 36,500 | 250,000 | 250,000 | 250,000 |
| County Fairs Livestock and Agriculture Promotion | 1,779,500 | 1,779,500 | 1,779,500 | 2,509,500 |
| Special Line Item Subtotal | \$2,016,000 | \$2,029,500 | \$2,029,500 | \$2,759,500 |
| Agency Total | \$4,083,900 | \$3,545,500 | \$3,907,002 | \$5,011,900 |
| Fund Sources | Fiscal Year 2017 | Fiscal Year 2018 | Fiscal Year 2019 | Expend. Plan Fiscal Year 2020 |
| General Fund | 1,979,500 | 1,779,500 | 1,779,500 | 2,509,500 |
| Racing Regulation Fund | 2,104,400 | 1,765,900 | 2,127,502 | 2,502,400 |
| Agency Total | \$4,083,900 | \$3,545,500 | \$3,907,002 | \$5,011,900 |

| Employee Statistics | Fiscal Year 2017 | Fiscal Year 2018 | Fiscal Year 2019 | Expend. Plan Fiscal Year 2020 |
|-----------------------------------|---------------------|---------------------|---------------------|----------------------------------|
| Full-Time Equivalent (FTE) - Avg. | 12.67 | 13.4 | 10 | 10 |
| Part-Time - Avg. | 3.17 | - | - | - |
| Temporary/Seasonal - Avg. | 1.17 | 2 | - | - |
| Contracted | 12 | 5 | 9 | 9 |

Special Line Items

The Arizona Breeder's Award is funded through special line item allocations and a 5 percent source market fee paid by Advanced Deposit Wagering permittees. ADG distributes these monies on a quarterly basis to breeders whose Arizona-bred horses place first in Arizona races.

The County Fairs Livestock and Agricultural Promotion special line item is fully distributed by ADG to the Arizona Department of Agriculture.

A.R.S. § 5-106 requires ADG to appoint:

- 1. A supevisor of Mutuels;
- 3. Security Personnel (establish a Security Section); and
- racing.



Racing

Funding & Budget

Staffing

2. A.R.S. § 5-106 also requires the Division of Racing to employ two (2) persons qualified as stewards for all races, and three (3) persons qualified as stewards for races conducted by a county fair racing association;

4. As many other employees as may be necessary for the enforcement of Arizona laws and rules relating to

Recommendations

New legislation enacted during the 2019 Arizona legislative session – Senate Bill 1144 and House Bill 2547 – will require changes to Arizona racing going forward:



Arizona Horse Breeders' Fund

Separate from and in addition to the Arizona Breeders' Award, this new fund allocates 1 percent of the in-state handle to a non-profit organization that represents a majority of the horse breeders in this Arizona. This money is distributed by the non-profit organization to breeders of a certified Arizona-bred horse that finishes first, second, or third in races in Arizona. Additionally, the non-profit can contribute up to \$25,000 annually to the Retired Racehorse Adoption Fund. The 1 percent allocation will be implemented over a threeyear period, with the first year allocating 0.33 percent of the in-state handle, the second year allocating 0.66 percent, and the third year allocating the full 1 percent.

Ejection or Exclusion from a Racing Meeting

• A licensee may be ejected or excluded from any racing meeting if the Board of Stewards rules that the licensee's participation in the racing meeting is detrimental to the integrity of horse racing or interferes with the orderly conduct of horse racing. A licensee may appeal the ruling to the ADG Racing Director, and any party can appeal the Director's ruling to the Arizona Racing Commission.



Changes to Arizona Racing Simulcasts

- Counties with a population between 700,000 and 1,500,000 can now conduct wagering on dark day simulcasts without running the required 140 live race days, if agreed to in writing by the permittee and the recognized horsemen's organization that represents the participating horsemen, pending ADG approval.
- A permittee authorized to conduct live racing in a county with a population between 700,000 and 1,500,000 may own or lease up to six new off-track betting facilities in the respective county.
- Each commercial live-racing permittee is now required to offer simulcasts originating from their respective racetrack to all commercial live-racing permittees and off-track betting locations in Arizona. Additionally, any simulcast originating from outside Arizona must be offered to each Arizona commercial live-racing permittee. Each simulcast agreement is subject to approval by the Arizona Racing Commission, who shall approve simulcast agreements determined to be reasonable.

As pari-mutuel racing continues to evolve in Arizona, ADG will research opportunities to increase state revenues and provide recommendations to state leadership at that time.

Boxing & Mixed Martial Arts

ADG Boxing & Mixed Martial Arts (Boxing & MMA) regulates and supervises unarmed combat sporting events conducted in the State of Arizona to ensure the health and safety of participants and maintain public confidence. In addition to enforcing applicable laws and rules, ADG works with the Arizona Boxing & MMA Commission to license fighters, promoters, and event officials and supports open public meetings of the Commission. In Fiscal Year 2019, ADG hosted 15 open public meetings of the Arizona Boxing & MMA Commission.

Focus & Wins

Results

Funding & Budget

Boxing & Mixed Martial Arts



Focus & Wins

To support improved fighter safety, effective and efficient regulation, and foster and grow unarmed combat sports in Arizona, ADG focused on updating and revising policies, processes, and forms to support new rules promulgated during Fiscal Year 2018.

ADG received a Commendation from Governor Doug Ducey for eliminating physical identification cards for licensees and going 100 percent digital.

ADG revived Arizona's Boxing State Championship Title, honored the first Boxing State Champion since 2002, and created a new Mixed Martial Arts Title.

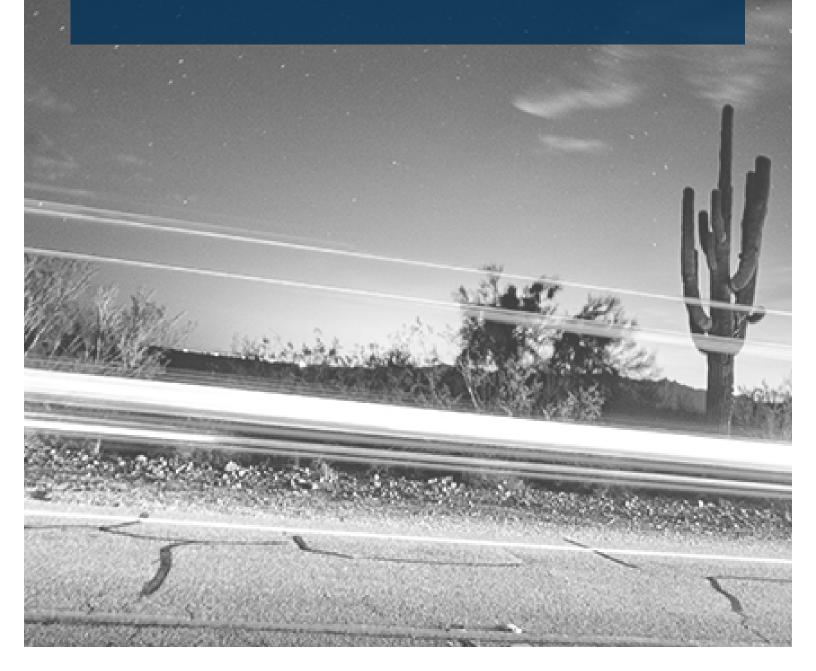
| 1,187 | Licenses |
|-------|-----------------------------|
| 26 | Events |
| 9 | New Promoters |
| 7 | Events Televised Worldwide |
| 6 | Obsolete Policies Rescinded |
| 5 | World Title Fights |
| 3 | U.S./Regional Title Fights |
| 2 | New Sanctioning Bodies |
| 1 | Arizona Boxing Title Fight |

Results

Funding & Budget

Funded by the Racing Regulation Fund, ADG Boxing & MMA contributes monies generated from event fees, tax levies, intergovernmental agreements, and associated licensing fees. Additionally, Laws 2018, Chapter 318 established the Unarmed Combat Subaccount within the Racing Regulation Fund. This subaccount helps fund Boxing & MMA and requires monies received from all sources, excluding license fees, to be deposited into the Subaccount.

Appendix A AMS Scorecard



| Performance Metric Title | Metric Owner | | July | Aug | Sept | Oct | Nov | Dec | Jan | Feb | March | April | May | June |
|---|---------------------|------------------|-----------------|------------|-----------|-----------------|-------------|-------------|-------------|-------------|-------------|--------------|-----------------|------------|
| Strategic Metrics | | | | | | | | | | | | | | |
| GMA2247 Compact Compliance - Total # of noncompliant | Multiple (See | | | | | | | | | | | | | |
| issues identified by Department | Compliance Tab) | Actual | 6 | 9 | 41 | 21 | 24 | 9 | 6 | 12 | 25 | 29 | 16 | 19 |
| CNAA2240 Mandan Cartification New AD Load Time | Deine I | Target | 45 | 45 | 45 | 45 | 45 | 45 | 45 | 45 | 43 | 43 | 43 | 30 |
| GMA2248 Vendor Certification - New AB Lead Time | Brian J. | Actual Target | 28 45 | 45 | 45 | 45 | 45 | 45 | 45 | 45 | 43 | 43 | 18 43 | 25 |
| GMA2250 Vendor Certification - Renewal AB Lead Time | Brian J. | Actual | 18 | 18 | 21 | 36 | 25 | 33 | 26 | 43 | 23 | 45 | 45 | 13 |
| China 2250 Vendor Certification Intenentario 2000 filme | Briding | Target | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 23 | 23 | 23 | 15 |
| GMA2249 Vendor Certification - New D Lead Time | Brian J. | Actual | 14 | 26 | 17 | 20 | 17 | 14 | 10 | 19 | 15 | 8 | 9 | 7 |
| | | Target | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 20 | 20 | 20 | 15 |
| GMA2251 Vendor Certification - Renewal D Lead Time | Brian J. | Actual | 14 | 14 | 17 | 18 | 13 | 13 | 10 | 12 | 16 | 10 | 9 | 6 |
| GMA2252 Vendor Certification - Temporary Certifications | Deine I | Target | 12 | 12 | 12 | 12 | 12 | 12 | 12 5 | 12 | 10 | 10 | 10 4 | 5 |
| Lead Time | Brian J. | Actual | 11 17 | 6 17 | 17 | 4 | 6 17 | 6 17 | 17 | 4 17 | 3 15 | 2 15 | 4 | 12 |
| GMA2253 Employee Certification - New Lead Time | Mark C. | Target Actual | 17 | 17 | 17 | 16 | 17 | 9 | 17 | 17 | 13 | 8 | 8 | 7 |
| GWA2255 Employee certification New Lead Time | Wark C. | Target | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 17 | 17 | 17 | 12 |
| GMA2254 Employee Certification - Renewal Lead Time | Mark C. | Actual | 22 | 14 | 15 | 18 | 13 | 12 | 11 | 13 | 15 | 9 | 9 | 9 |
| | | Target | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 30 | 30 | 30 | 30 |
| GMA2255 Racing License Lead Time | Greg S. | Actual | 16 | 27 | 16 | 23 | 25 | 32 | 35 | 20 | 22 | 28 | 18 | 25 |
| | | Target | \$ 179,250 | \$ 179,250 | \$179,250 | \$ 179,250 | \$ 179,250 | \$179,250 | \$179,250 | \$ 179,250 | \$179,250 | \$ 179,250 | \$ 179,250 | \$179,250 |
| GMA2818 Racing Expenditures | Donna C. | Actual | \$ 140,811 | \$ 141,950 | \$ 77,355 | \$ 104,500 | \$ 138,908 | \$112,548 | \$ 298,117 | \$ 169,557 | \$210,057 | \$ 205,580 | \$ 142,541 | \$406,125 |
| GMA3164 Agency Breakthrough - # of Race Horse Fatalities | | Target | | | | 1.61 | 1.61 | 1.61 | 1.61 | 1.61 | 1.61 | 1.61 | 1.61 | 1.61 |
| per 1000 starts (All Tracks) | Greg S. | Actual | 42 | | 12 | 5.48 | 3.66 | 3.22 | 3.29 | 2.56 | 2.22 | 1.91 | 1.86 | 1.84 |
| GMA3163 Response Time (in days) to Verify Validity of Criminal Inquiries | Doug J. | Target Actual | 10 2.7 | 10 10.0 | 10 0.6 | 10 1.7 | 10 1.0 | 10 0.8 | 10 | 10 0.8 | 5 1.3 | 5 | 5 | 2 |
| | Doug J. | | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 2 |
| GMA3165 # of employee ideas implemented | Caroline O. | Target Actual | 5 | 3 | 2 | 2 | 3 | 3 | 3 | 4 | 3 | 3 | 5 | 7 |
| GMA3166 Number of Violations missed by Officials per | | Target | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Boxing/MMA event | Francisco M. | Actual | | 0.75 | 1.3 | 0.67 | 0.5 | | | 0 | 2 | 0 | 3 | 1 |
| GMA3167 % Project Complete - Consolidation of non | | Target | 0% | 0% | 50% | 50% | 50% | 100% | | | | | | |
| compliance issues into one database | Warren N. | Actual | 0% | 0% | 50% | 50% | 50% | 100% | | | | | | |
| GMA3168 # of in-person problem gambling treatment | | Target | 15 | 15 | 15 | 15 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 |
| providers | Elise M. | Actual | 15 | 15 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 |
| GMA3169 % Implemented - Problem Gambling Prevention | | Target | 20% | 20% | 20% | 60% | 60% | 80% | 100% | 100% | 100% | 100% | 100% | 100% |
| Grant Program | Elise M. | Actual | 20% | 20% | 20% | 60% | 40% | 40% | 43% | 50% | 50% | 60% | 75% | 95% |
| GMA3170 Conduct pre-race horse exams for 100% of | Grogs | Target Actual | | | | 100% | 100% 26% | 100% 25% | 100% 25% | 100% 26% | 100% 68% | 100% 100% | 100% 100% | 100% |
| horses scheduled to run GMA3171 % Implemented - Framework for Boxing/MMA | Greg S. | Target | 25% | 25% | 75% | 75% | 20% | 25% | 25% | 20% | 08% | 100% | 100% | 100% |
| state champion tournaments | Francisco M. | Actual | 25% | 25% | 75% | 100% | | | | | | | | |
| | | Target | 23.5% | 23.5% | 23.5% | 23.5% | 29.4% | 29.4% | 35.3% | 35.3% | 41.2% | 41.2% | 47.1% | 47.1% |
| GMA3173 % of Services Online | Andrew H. | Actual | 23.5% | 23.5% | 23.5% | 29.4% | 29.4% | 29.4% | 29.4% | 29.4% | 35.3% | 35.3% | 35.3% | 35.3% |
| GMA3172 % of employees who have completed | | Target | 8% | 17% | 25% | 33% | 42% | 50% | 58% | 67% | 75% | 83% | 92% | 100% |
| professional development training and/or education | Andrew H. | Actual | TBD | TBD | TBD | TBD | 51% | 64% | 69% | 69% | 84% | 90% | 97%% | 100% |
| GMA2257 Gaming Device Certification Report Delivery | D:II D | Target Actual | 2.0 1.5 | 2.0 | 2.0 | 2.0 | 2.0 | 5.0 4.7 | 5.0 2.6 | 5.0 3.2 | 5.0 2.6 | 5.0 4.2 | 5.0 3.9 | 5.0 |
| Lead Time GMA3174 Revenue earned from Boxing/MMA event sales | Bill R. Donna C. | Actual | \$ 1,007 | | \$ 14,834 | \$ 2,026 | \$ 1,382 | | \$ 2,336 | \$ - | \$ 51,913 | \$ 366 | \$ 8,785 | |
| Operational Metrics | Donna C. | Actual | <i>\$</i> 1,007 | Ŷ | φ 11,051 | <i>\$</i> 2,020 | φ 1,50L | Ŷ | ÷ 2,550 | Ŷ | ¢ 51,515 | ÷ 500 | <i>\$</i> 0,705 | ļ |
| | 1 | Target | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| GMA2811 # of MMA Events | Francisco M. | Actual | 1 | 2 | 2 | 2 | 2 | 0 | 0 | 2 | 2 | 0 | 3 | 1 |
| | | Target | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 |
| GMA2810 # of MMA Matches | Francisco M. | Actual | 13 | 20 | 20 | 22 | 24 | 0 | 0 | 22 | 20 | 0 | 30 | 6 |
| | | Target | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| GMA2813 # of Boxing Events | Francisco M. | Actual | 0 | 2 | 1 | 1 | 0 | 0 | 0 | 1 | 1 | 1 | 2 | 0 |
| | | Target | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 5 | 5 | 5 | 5 |
| GMA2812 # of Boxing Matches | Francisco M. | Actual | 0 | 18 | 4 | 5 | 0 | 0 | 0 | 4 | 8 | 9 | 14 | 0 |
| GMA2815 Compact Compliance Review (CCR) Potential | Burn | Target | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 28 | 28 | 28 | 28 |
| Issues List Delivery Lead Time | Russ J. | Actual | 22 7 | 26 7 | 27 7 | 25 7 | 26 7 | 21 7 | 20 7 | 21 7 | 25 | 27 5 | 18 5 | 28 |
| GMA2816 Initial Contact for New Game Request Lead Time | Andrea M. | Target Actual | 6 | 4 | NA NA | 7 | 2 | NA NA | 7 | 5 | 5 | 5 NA | 5 | 5 NA |
| GMA2817 Class 3 Gaming Tribal Contributions | Donna C. | Actual | \$27.4M | | | \$26.9M | - | 11/4 | \$16.7M | | | \$26.9M | | 11/4 |
| GMA2819 % Change in Tribal Contributions from Previous | | , iccudi | Y= 1.7191 | | | Q20.0141 | | | 910.71VI | | | 920.JIVI | | |
| Year | Donna C. | Actual | 4.4% | | | 2.0% | | | 8.1% | | | 3.6% | | |
| GMA2820 % Change in Class 3 Net Win from Previous Year | Donna C. | Actual | 5.9% | 1.4% | 2.2% | 0.2% | 3.8% | 3.0% | 6.0% | 3.4% | 3.5% | 2.8% | 1.7% | 7.4% |
| GMA3175 # of Regrettable Attrition (transfers to other | | Target | 0.8 | 1.7 | 2.5 | 3.3 | 4.2 | 5.0 | 5.8 | 6.6 | 7.5 | 8.3 | 9.1 | 10.0 |
| state agencies included) | Andrew H. | Actual | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 3 | 4 | 4 | 4 | 4 |
| Statewide Reporting Metrics | | | | | | | | | | | | | | |
| GMA3024 AMS Implementation Score | Andrew H. | Actual | | | 3.3 | | | 3.2 | | | 3.3 | | | 3.4 |
| | | Actual | | | | | | | | | | | | |
| GMA3060 AMS Deployment % | Andrew H. | | | | 88% | | | 91% | | | 96% | | | 95% |
| GMA2988 # of Agency FTE Count | Andrew H. | Max Actual | 110 97 | 110 98 | 110 98 | 110 101 | 110 101 | 110 100 | 110 101 | 110 101 | 110 98 | 110 97 | 110 102 | 110 102 |
| | | | | | | | | | | | | | | |

Appendix B Annual Report of Tribal Contributions

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AND CONTENTS

Governor Douglas A. Ducey

Director Ted Vogt

September 3, 2019

The Honorable Douglas A. Ducey Governor of Arizona 1700 W. Washington, 9th Floor Phoenix, AZ 85007

The Honorable Karen Fann President of the Senate 1700 West Washington Phoenix, AZ 85007

The Honorable Russell Bowers Speaker of the House of Representatives 1700 West Washington Phoenix, AZ 85007

Dear Governor Ducey, President Fann, and Speaker Bowers:

In accordance with A.R.S. § 5-601.02(H)(1), which requires an annual report that includes "a statement of aggregate gross gaming revenue for all Indian tribes, aggregate revenues deposited in the Arizona Benefits Fund, including interest thereon, expenditures made from the Arizona Benefits Fund, and aggregate amounts contributed by all Indian tribes to cities, towns, and counties," the Arizona Department of Gaming ("ADG") is pleased to submit the following report on tribal contributions for Fiscal Year 2019.

Background

With the passage of Proposition 202, in November 2002, and the subsequent new Tribal-State Gaming Compacts, the gaming tribes in Arizona are to make tribal contributions to the State on a quarterly basis. Those contributions are based on each tribe's Class III Net Win¹. Eighty-eight percent (88%) of a Tribe's total annual contribution is paid to the Arizona Benefits Fund, which is administered by ADG. Pursuant to A.R.S. § 5-601.02(H)(3), monies in the Arizona Benefits Fund, including all investment earnings, are to be allocated as follows:

¹ According to A.R.S. § 5-601.02(I)(6)(b)(ii)(qq), the term "Class III Net Win" means "gross gaming revenue, which is the difference between gaming wins and losses, before deducting costs and expenses."

The Honorable Douglas A. Ducey, Governor The Honorable Karren Fann The Honorable Russell Bowers September 3, 2019 Page 2 of 3

- 1. Eight million or nine percent (9%), whichever is greater, shall be used by ADG for reimbursement of administrative and regulatory expenses.
- 2. Two percent (2%) of the contributions made to the Arizona Benefits Fund are to be used by ADG to fund state and local programs, for the prevention and treatment of, and education concerning, problem gambling.

In accordance with the same statute, all other monies in the Arizona Benefits Fund, including all investment earnings that are not allocated to ADG as set forth above, are to be allocated in this manner:

- Fifty-six percent (56%) to be deposited in the Instructional Improvement Fund established by A.R.S. §15-979;
- Twenty-eight percent (28%) to be deposited in the Trauma and Emergency Services Fund established by A.R.S. § 36-2903.07;
- Eight percent (8%) to be deposited in the Arizona Wildlife Conservation Fund established by A.R.S. § 17-299; and
- Eight percent (8%) to be deposited in the Tourism Fund Account established by A.R.S. § 41-2306.

ADG promptly transfers these allocated monies to each of the foregoing funds on a quarterly basis.

In addition to the monies contributed into the Arizona Benefits Fund, the Indian tribes contribute twelve percent (12%) of their total annual contributions to cities, towns, and counties, pursuant to A.R.S. § 5-601.02(H)(4).

Report

The Arizona Department of Gaming reports the following for the period from July 1, 2018, to June 30, 2019:

- Aggregate Gross Gaming Revenue² \$2,009,900,208
- Aggregate Revenues (Tribal contributions) deposited in the Arizona Benefits Fund, including interest thereon - \$98,152,088

² Gross gaming revenue is the difference between gaming wins and losses, before deducting costs and expenses. A.R.S. § 5-601.02(I)(6)(b)(ii)(qq).

The Honorable Douglas A. Ducey, Governor The Honorable Karren Fann The Honorable Russell Bowers September 3, 2019 Page 3 of 3

Expenditures from the Arizona Benefits Fund are as follows:

| Problem Gambling | \$ 1,963,042 |
|------------------------------------|---------------------|
| Arizona Department of Gaming | \$ 8,835,085 |
| Instructional Improvement Fund | \$48,918,218 |
| Trauma and Emergency Services | \$24,459,109 |
| Arizona Wildlife Conservation Fund | \$ 6,988,317 |
| Tourism Fund Account | <u>\$ 6,988,317</u> |
| Total | \$98,152,088 |

The aggregate amounts contributed by all Indian tribes to cities, towns, and counties are \$13,149,406.

Please let me know if you have any questions concerning this report.

Sincerely, rector

cc: Katie Hobbs, Secretary of State

Dr. Ted Hale, Archives and Records Management and Capitol Museum Holly Henley, State Librarian and Director of Library Services

Appendix C Status of Tribal Gaming

ARIZONA DEPARTMENT OF GAMING STATUS OF TRIBAL GAMING IN ARIZONA AS OF 7/1/19

Ted Vogt, Director

| Tribe | Location | Current # Sites | Casino Name | Effective Date of Current Compact | Date First Opened | Class III Gaming Devices | Class II Gaming Devices | Blackjack Tables | House Banked Poker Tables | Poker Tables | Live Keno | Bingo |
|-----------------------------------|----------------|--------------------|----------------------------------|---|----------------------|--------------------------------|-------------------------------|---------------------|------------------------------------|-----------------|--------------|-------|
| Ak-Chin Indian Community * | Maricopa | 1 | Harrah's Ak-Chin Casino | 2/5/03 | Dec-94 | 1,135 | | 13 | 6 | 6 | Yes | Yes |
| Cocopah Indian Tribe | Somerton | 1 | Cocopah Casino | 2/5/03 | Nov-92 | 527 | | 4 | 0 | 0 | No | Yes |
| Colorado River Indian Tribes | Parker | 1 | Blue Water Casino | 7/3/03 | Mar-95 | 545 | | 8 | 1 | 0 | No | Yes |
| Ft. McDowell Yavapai Nation * | Fountain Hills | 1 | Ft. McDowell Casino | 2/5/03 | Jan-93 | 891 | | 12 | 4 | 10 | No | Yes |
| Fort Mojave Indian Tribe | Needles, CA | 1 | Spirit Mountain Casino | 2/5/03 | Apr-95 | 250 | | 0 | 0 | 0 | No | No |
| | | | Crossing Casino - closed 3/1/10 | | Aug-06 | 0 | | 0 | 0 | 0 | No | No |
| Gila River Indian Community | Sacaton | 3 | Gila River - Lone Butte | 2/5/03 | Jan-02 | 860 | | 18 | 6 | 0 | No | Yes |
| | | | Gila River - Vee Quiva | | Dec-97 | 958 | | 19 | 5 | 16 | No | Yes |
| | | | Gila River - Wild Horse Pass | | Nov-97 | 1,008 | | 22 | 10 | 25 | No | No |
| Navajo Nation | Window Rock | 1 | Twin Arrows Casino | 2/5/03 | May-13 | 1,086 | | 8 | 4 | 0 | No | Yes |
| Pascua Yaqui Tribe of Arizona * | Tucson | 2 | Casino del Sol | 2/5/03 | Oct-01 | 1,000 | | 14 | 6 | 13 | No | Yes |
| | | | Casino of the Sun | | Mar-94 | 284 | 6 | 4 | 0 | 0 | No | No |
| Pascua Yaqui - Class II Only ** | | | Del Sol Marketplace | | Jan-16 | 0 | 8 | | | | | |
| Quechan Indian Tribe | Yuma | 1 | Paradise Casino | 2/5/03 | Aug-96 | 474 | | 0 | 0 | 0 | No | Yes |
| Salt River-Pima Indian Community | Scottsdale | 2 | Casino Arizona | 2/5/03 | Aug-98 | 920 | | 34 | 10 | 0 | Yes | Yes |
| | | | Talking Stick Resort and Casino | | Mar-99 | 813 | | 41 | 10 | 47 | Yes | No |
| San Carlos Apache Tribe | San Carlos | 2 | Apache Gold Casino | 2/5/03 | May-94 | 480 | | 3 | 1 | 0 | No | Yes |
| | | | Apache Sky Casino | | Apr-17 | 301 | | 3 | 1 | 0 | No | No |
| Tohono O'odham Nation * | Sells | 3 | Desert Diamond - Tucson | 2/5/03 | Oct-93 | 1,109 | | 18 | 6 | 8 | Yes | Yes |
| | | | Desert Diamond - Sahuarita | | Jul-01 | 563 | | 6 | 2 | 0 | Yes | No |
| | | | Desert Diamond - Why | | Feb-99 | 58 | | 0 | 0 | 0 | No | No |
| Tohono O'odham - Class II Only ** | | | Desert Diamond - West Valley | | Dec-15 | 0 | 1,089 | | | | | |
| Tonto Apache Tribe | Payson | 1 | Mazatzal Casino | 2/5/03 | Sep-93 | 375 | | 5 | 1 | 2 | No | Yes |
| White Mountain Apache Tribe | Whiteriver | 1 | Hon-Dah Casino | 2/5/03 | Dec-93 | 820 | | 2 | 0 | 4 | No | No |
| Yavapai-Apache Nation | Camp Verde | 1 | Cliff Castle Casino | 2/5/03 | May-95 | 656 | 1 | 7 | 1 | 5 | No | No |
| Yavapai-Prescott Indian Tribe | Prescott | 2 | Bucky's Casino - Prescott Resort | 8/21/03 | Nov-92 | 304 | | 7 | 1 | 6 | No | No |
| | | | Yavapai Gaming Center | | Nov-92 | 237 | 1 | 0 | 0 | 0 | No | No |
| | TOTALS: | 24 | | | | 15,654 | 1,103 | 248 | 75 | 142 | (| |

*Denotes urban Tribes, which are allowed a maximum of 119 combined table games. Rural Tribes are allowed a maximum of 90.

**Class II Facility only - not regulated by the Arizona Department of Gaming or Tribal-State Compacts.

Compacted Non-gaming Tribes

| Tribe | Location | Effective Date of Current Compact | Casino Opening and Closing Dates | Current Gaming Device Allocation |
|--------------------------|---------------|--------------------------------------|-------------------------------------|-------------------------------------|
| Havasupai Indian Tribe | Supai | February 5, 2003 | | 613 |
| Hopi Tribe | Kykotsmovi | May 8, 2018 | | 900 |
| Hualapai Indian Tribe | Peach Springs | February 5, 2003 | 2/95 - 9/95 | 613 |
| Kaibab-Paiute Tribe | Fredonia | February 5, 2003 | 8/94 - 9/96 | 613 |
| San Juan Southern Paiute | Tuba City | August 26, 2003 | | 613 |
| Zuni Tribe | Zuni, NM | July 3, 2003 | | 613 |

Appendix D Racing Supporting Data

ADVANCED DEPOSIT WAGERING, COMMERICAL RACING, and COUNTY FAIR RACING FYE 06/30/2019

| | | ADW | (| Commmercial Horse | C | commerical Dog | C | County Fair | | FY 2019 | | FY 2018 |
|---|---------|------------|----|----------------------|----|-------------------|-----|-------------|----|------------------|----|-------------|
| Race Days / Performances ¹ | | | | | | | | | | | | |
| Live Race Days / Performances | | 411 | | 140 | | 0 | | 19 | | 570 | | 596 |
| Dark Day - Simulcast Only | | 677 | | 575 | | 724 | | 0 | | 1,976 | | 1,805 |
| Total Race Days | | 1,088 | | 715 | | 724 | | 19 | | 2,546 | | 2,401 |
| Number of Races | | | | | | | | | | | | |
| Live AZ Races ² | | 3,595 | | 1,120 | | 0 | | 147 | | 4,862 | | 4,819 |
| Simulcast Races | | 385,228 | | 109,565 | | 110,118 | | 2,155 | | 4,802 607,066 | | 604,352 |
| Total Number of Races | | 383,228 | | 110,685 | | 110,118 | | 2,100 | | 611,928 | - | 609,171 |
| | | 300,823 | | 110,085 | | 110,110 | | 2,302 | _ | 011,928 | - | 009,171 |
| Attendance | | | | | | | | | | | | |
| On Track | | 0 | | 270,730 | | 43,565 | | 40,622 | | 354,917 | | 376,709 |
| Off Track | | 0 | | 467,798 | | 106,040 | | 22,710 | | 596,548 | | 578,982 |
| Total Attendance | | 0 | | 738,528 | | 149,605 | | 63,332 | | 951,465 | | 955,691 |
| Pari-Mutuel Handle | | | | | | | | | | | | |
| Handle Breakdown by Source | | | | | | | | | | | | |
| Live Handle - Taxable | \$ | 488,863 | ¢ | 9,979,216 | \$ | - | \$ | 1,445,592 | Ś | 11,913,671 | \$ | 11,833,881 |
| Simulcast Handle - <u>Non-Taxable</u> | ¢ ¢ | 13,546,993 | \$ | 102,518,364 | | 18,435,500 | \$ | 5,048,141 | | 139,548,997 | | 137,039,610 |
| Teletracking Handle - <u>Taxable</u> | Ś | | \$ | 218,677 | \$ | - | \$ | | \$ | | \$ | |
| Total Arizona Pari-Mutuel Handle | ¢ | 14,035,856 | \$ | 112,716,257 | - | 18,435,500 | · · | 6,493,733 | | 151,681,345 | | 148,873,491 |
| | Ļ | 14,035,850 | Ş | 112,710,237 | ç | 10,433,300 | Ş | 0,493,733 | ç | 131,081,343 | ç | 140,073,491 |
| Handle Breakdown by Location | | | | | | | | | | | | |
| On Track Handle | \$ | - | \$ | 23,569,495 | \$ | | \$ | 2,168,144 | \$ | 30,221,883 | \$ | |
| Off Track Handle | \$ | 14,035,856 | \$ | 89,146,762 | \$ | 13,951,255 | \$ | 4,325,589 | \$ | 121,459,462 | \$ | 119,740,445 |
| Total Arizona Pari-Mutuel Handle ³ | \$ | 14,035,856 | \$ | 112,716,257 | \$ | 18,435,500 | \$ | 6,493,733 | \$ | 151,681,345 | \$ | 148,873,491 |
| Average Handle Per Race Day | \$ | 12,901 | \$ | 157,645 | \$ | 25,463 | \$ | 341,775 | \$ | 59,576.33 | \$ | 62,005 |
| Commingled (Export out of AZ) | \$ | - | \$ | 130,919,277 | \$ | - | \$ | 9,143,816 | \$ | 140,063,093 | \$ | 143,689,587 |
| State Revenues | | | | | | | | | | | | |
| Regulatory Wagering Assessment (RWA) | \$ | 70,179 | \$ | 1,215,898 | \$ | 92,177 | \$ | 77,661 | \$ | 1,455,916 | \$ | 1,485,059 |
| Gross 2% Live Pari-Mutuel State Tax | \$ | 9,777 | \$ | 203,964 | \$ | - | \$ | 28,941 | \$ | 242,683 | \$ | 236,678 |
| Revenue Withheld - Charity Days | \$ | 165 | \$ | 7,369 | \$ | - | \$ | - | \$ | 7,534 | \$ | 7,857 |
| Revenue Withheld - County Fair | \$ | 660 | \$ | 227 | \$ | - | \$ | 28,941 | \$ | | \$ | |
| Hardship Tax Credit ^{4,5} | Ś | 43 | \$ | 10,967 | \$ | - | \$ | - | \$ | 11,010 | \$ | 11,058 |
| Net 2% Live Pari-Mutuel State Tax | \$ | 8,909 | | 185,401 | \$ | - | \$ | - | \$ | 194,310 | | |
| Returned to Wagering Public | \$ | 10,427,017 | | 82,437,853 | | 14,143,343 | \$ | 4,567,668 | \$ | 111,575,881 | | |
| Settlement to/from Host | , \$ | 753,835 | · | 6,534,253 | · | 122,293 | - | 521,669 | \$ | | | |
| Track Mutuel Revenue | | | | | | | | | | | | |
| Track/ADW Commission | \$ | 2,790,081 | \$ | 23,167,830 | \$ | 4,140,594 | \$ | 1,328,490 | \$ | 31,426,995 | \$ | 30,968,396 |
| Breakage | \$ | 55,146 | \$ | 416,553 | \$ | 29,270 | \$ | 22,583 | \$ | | | |
| Capital Improvement Rebate | \$ | - | \$ | - | \$ | - | \$ | - | \$ | | \$ | |
| Capital Improvement AGP Non-Taxable | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Total Track/ADW Revenue | \$ | 2,845,226 | \$ | 23,584,383 | \$ | 4,169,864 | \$ | 1,351,072 | \$ | 31,950,546 | \$ | 31,582,549 |
| Purses ¹ | \$ | - | \$ | 9,935,962 | \$ | - | \$ | 622,394 | \$ | 10,558,356 | \$ | 10,381,450 |

¹ A.R.S. Title 5, 5-110 (H) - Notwithstanding any other law, live dog racing shall not be conducted in this state after December 31, 2016.

 $^{\rm 2}$ ADW Race Days show days with AZ live race betting and days with only simulcast betting.

³ Any differences with Total AZ Pari-Mutuel Handle is due to "Pool Adjustment." All Pool Adjustments Net \$0.00 at the end of the year.

⁴ As of May 13, 2016, "Laws 2016, Chapter 247 eliminates the hardship tax credit which is used to offset the amount of pari-mutuel tax owed by greyhound and horse racing tracks. Credits awarded prior to Chapter 247 may still be used by horse racing tracks to offset pari-mutuel tax in future years. Greyhound tracks will be unable to use previously accrued credits due to the elimination of live dog racing by Laws 2016, Chapter 246." - FY 2017 Appropriations Report - Department of Gaming

⁵ Hardship Credit under ADW is Hardship credit taken on Rillito Live Handle. This amount was received by the Department from the ADWs and paid to Rillito Park

COMMERCIAL HORSE TRACKS FYE 06/30/2019

| | | Arizona Downs | | Rillito Park | ٦ | urf Paradise | | FY 2019 | | FY 2018 |
|---|----|------------------|----------|--------------|----|--------------|----------|-------------|----------|-------------|
| Race Days / Performances ¹ | | | | | | | | | | |
| Live Race Days / Performances | | 12 | | 8 | | 120 | | 140 | | 128 |
| Dark Day - Simulcast Only | | 340 | | 3 | | 232 | | 575 | | 246 |
| Total Race Days | | 352 | | 11 | | 352 | | 715 | | 374 |
| Number of Races | | | | | | | | | | |
| Live AZ Races | | 98 | | 63 | | 959 | | 1,120 | | 1,036 |
| Simulcast Races | | 59,073 | | 712 | | 49,780 | | 109,565 | | 50,593 |
| Total Number of Races | | 59,171 | | 775 | | 50,739 | | 110,685 | | 51,629 |
| | | | | | | | | | | |
| Attendance | | 22.550 | | 40 545 | | | | | | 224.242 |
| On Track | | 20,659 | | 16,515 | | 233,556 | | 270,730 | | 284,212 |
| Off Track | | 5,600 | | 0 | | 462,198 | | 467,798 | | 446,169 |
| Total Attendance | | 26,259 | | 16,515 | | 695,754 | | 738,528 | | 730,381 |
| Pari-Mutuel Handle | | | | | | | | | | |
| Handle Breakdown by Source | | | | | | | | | | |
| Live Handle - <u>Taxable</u> | \$ | 512,649 | \$ | 548,367 | \$ | 8,918,200 | \$ | 9,979,216 | \$ | 9,714,425 |
| Simulcast Handle - <u>Non-Taxable</u> | \$ | 1,991,761 | \$ | 200,184 | \$ | 100,326,420 | \$ | 102,518,364 | \$ | 97,049,526 |
| Teletracking Handle - <u>Taxable</u> | \$ | 66,024 | \$ | - | \$ | 152,653 | \$ | 218,677 | \$ | - |
| Total Arizona Pari-Mutuel Handle ² | \$ | 2,570,433 | \$ | 748,551 | \$ | 109,397,272 | \$ | 112,716,257 | \$ | 106,763,951 |
| Handle Breakdown by Location | | | | | | | | | | |
| On Track Handle | \$ | 1,597,922 | \$ | 683,029 | \$ | 21,288,544 | \$ | 23,569,495 | \$ | 21,831,248 |
| Off Track Handle | \$ | 972,511 | \$ | 65,522 | \$ | 88,108,729 | \$ | 89,146,762 | \$ | 84,932,703 |
| Total By Location | \$ | 2,570,433 | \$ | 748,551 | \$ | 109,397,272 | \$ | 112,716,257 | \$ | 106,763,951 |
| Average Handle Per Race Day | \$ | 7,302 | \$ | 68,050 | \$ | 310,788 | \$ | 157,645 | \$ | 285,465 |
| Commingled (Export out of AZ) | \$ | 1,283,436 | \$ | 454,934 | \$ | 129,180,906 | \$ | 130,919,277 | \$ | 132,322,363 |
| | | | | | | | | | | |
| State Revenues | ~ | 40.404 | <u>,</u> | 6 007 | ~ | 4 4 00 707 | <u>,</u> | 4 245 000 | <i>.</i> | 1 256 002 |
| Regulatory Wagering Assessment (RWA) | Ş | 19,184 | Ş | 6,007 | \$ | 1,190,707 | \$ | 1,215,898 | \$ | 1,256,992 |
| Gross 2% Live Pari-Mutuel State Tax | \$ | 11,573 | \$ | 10,967 | \$ | 181,424 | \$ | 203,964 | \$ | 194,289 |
| Revenue Withheld - Charity Days | \$ | - | \$ | - | \$ | 7,369 | \$ | 7,369 | \$ | 7,678 |
| Revenue Withheld - County Fair ³ | \$ | 227 | \$ | - | \$ | - | \$ | 227 | \$ | - |
| Hardship Tax Credit ⁴ | \$ | - | \$ | 10,967 | \$ | - | \$ | 10,967 | \$ | 10,951 |
| Net 2% Live Pari-Mutuel State Tax | \$ | 11,346 | \$ | - | \$ | 174,055 | \$ | 185,401 | \$ | 175,660 |
| Returned to Wagering Public | \$ | 1,898,369 | \$ | 474,099 | \$ | 80,065,384 | \$ | 82,437,853 | \$ | 78,056,602 |
| Settlement to/from Host | \$ | 123,890 | \$ | 84,274 | \$ | 6,326,090 | \$ | 6,534,253 | \$ | 5,914,167 |
| Track Mutuel Revenue | | | | | | | | | | |
| Track Commission | \$ | 523,922 | \$ | 174,295 | \$ | 22,469,612 | \$ | 23,167,830 | \$ | 22,076,595 |
| Breakage | \$ | 12,757 | \$ | 4,915 | \$ | 398,881 | \$ | 416,553 | \$ | 477,201 |
| Capital Improvement Rebate | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Total Track Revenue | \$ | 536,680 | \$ | 179,211 | \$ | 22,868,493 | \$ | 23,584,383 | \$ | 22,553,796 |
| Purses | \$ | 258,437 | \$ | 87,871 | \$ | 9,589,654 | \$ | 9,935,962 | \$ | 9,693,670 |

¹ Race Days do not include County Fair Dates

² Any differences with Total AZ Pari-Mutuel Handle is due to "Pool Adjustment." All Pool Adjustments Net \$0.00 at the end of the year.

 ³ Teletracking bets placed at other Tracks for County Fair races
⁴ As of May 13, 2016, "Credits awarded prior to Chapter 247 may still be used by horse racing tracks to offset pari-mutuel tax in future years." - FY 2017 Appropriations Report -Department of Gaming

COMMERCIAL GREYHOUND TRACKS American Greyhound Racing and Tucson Greyhound Park FYE 06/30/2019

| | | AGP | TGP | FY 2019 | FY 2018 |
|---|----|------------|-----------------|------------------|------------------|
| Race Days / Performances ¹ | | | | | |
| Dark Day - Simulcast Only | | 362 | 362 | 724 | 725 |
| Total Race Days | | 362 | 362 | 724 | 725 |
| Number of Races | | | | | |
| Simulcast Races | - | 53,953 | 56,165 | 110,118 | 121,545 |
| Total Number of Races | | 53,953 | 56,165 | 110,118 | 121,545 |
| Attendance | | | | | |
| On Track | • | 19,369 | 24,196 | 43,565 | 43,845 |
| Off Track | | 49,912 | 56,128 | 106,040 | 109,784 |
| Total Attendance | | 69,281 | 80,324 | 149,605 | 153,629 |
| Pari-Mutuel Handle | | | | | |
| Handle Breakdown by Source | | | | | |
| Simulcast Races - Non-Taxable | \$ | 12,591,737 | \$ 5,843,762 | \$ 18,435,500 | \$ 20,254,160 |
| Total Arizona Pari-Mutuel Handle ² | \$ | 12,591,737 | \$ 5,843,762 | \$ 18,435,500 | \$ 20,254,160 |
| Handle Breakdown by Location | | | | | |
| On Track Handle | \$ | 2,641,286 | \$ 1,842,959 | \$ 4,484,245 | \$ 4,788,867 |
| Off Track Handle | \$ | 9,950,452 | \$ 4,000,803 | \$ 13,951,255 | \$ 15,465,293 |
| Total Arizona Pari-Mutuel Handle ² | \$ | 12,591,737 | \$ 5,843,762 | \$ 18,435,500 | \$ 20,254,160 |
| Average Handle Per Race Day | \$ | 34,784 | \$ 16,143 | \$ 25,463 | \$ 27,937 |
| State Revenues | | | | | |
| Regulatory Wagering Assessment (RWA) | \$ | 62,959 | \$ 29,219 | \$ 92,177 | \$ 101,271 |
| Returned to Wagering Public | \$ | 9,449,670 | \$ 4,693,673 | \$ 14,143,343 | \$ 15,799,156 |
| Settlement to/from Host | \$ | 261,221 | \$ (138,928) | \$ 122,293 | \$ (110,364) |
| Track Mutuel Revenue | | | | | |
| Track Commission | \$ | 2,860,066 | \$ 1,280,528 | \$ 4,140,594 | \$ 4,536,032 |
| Breakage | \$ | 20,781 | \$ 8,489 | \$ 29,270 | \$ 29,336 |
| Capital Improvement Rebate | \$ | - | \$ - | \$ - | \$ - |
| Capital Improvement AGP Non-Taxable | \$ | - | \$ - | \$ - | \$ - |
| Total Track Revenue | \$ | 2,880,847 | \$ 1,289,017 | \$ 4,169,864 | \$ 4,565,368 |

¹ A.R.S. Title 5, 5-110 (H) - Notwithstanding any other law, live dog racing shall not be conducted in this state after December 31, 2016.

² Any differences with Total AZ Pari-Mutuel Handle is due to "Pool Adjustment."

COUNTY FAIR RACES FYE 06/30/2019

| | Coun | a Cruz ty Fair odeo | Co | ochise unty Fair | Co | Pima ounty Fair Horse | | Greenlee Sunty Fair | Co | La Paz ounty Fair | Yuı | ma County Fair | | FY 2019 Total - All County Fair | | FY 2018 Total - All county Fair |
|---|------------|---------------------------|-----|---------------------|----------|-----------------------------|----|------------------------|----------|----------------------|------|-------------------|-----|---------------------------------------|----|---------------------------------------|
| Race Days / Performances | | ciation | Ass | ociation | c | Racing | | Sunty Fair | As | sociation | As | sociation | | Racing | | Racing |
| Live Race Days / Performances | | 2 | | 2 | C | omission 4 | | 3 | | 4 | | 4 | | 19 | | 18 |
| Dark Day - Simulcast Only | | 0 | | 0 | | 4 0 | | 0 | | 4 0 | | - 0 | | 0 | | 0 |
| Total Race Days | | 2 | | 2 | | 4 | | 3 | | 4 | | 4 | | 19 | | 18 |
| | | | | | | | | - | | | | | | | | |
| Number of Races | | 4 5 | | 10 | | 24 | | 25 | | 22 | | 22 | | 1.47 | | 142 |
| Live AZ Races | | 15 | | 12 | | 31 | | 25 | | 32 | | 32 | | 147 | | 143 |
| Simulcast Races | | 0 15 | | 0 12 | | 280 | | 580 | | 637 | | 658 | | 2,155 | | 2,351 |
| Total Number of Races | | 15 | | 12 | | 311 | | 605 | | 669 | | 690 | | 2,302 | | 2,494 |
| Attendance | | | | | | | | | | | | | | | | |
| On Track | | 2,257 | | 2,763 | | 7,183 | | 5,881 | | 11,035 | | 11,503 | | 40,622 | | 48,652 |
| Off Track | | 2 | | 0 | | 0 | | 6,398 | | 8,200 | | 8,110 | | 22,710 | | 23,029 |
| Total Attendance | | 2,259 | | 2,763 | | 7,183 | | 12,279 | | 19,235 | | 19,613 | | 63,332 | | 71,681 |
| Pari-Mutual Handle | | | | | | | | | | | | | | | | |
| Handle Breakdown by Source | | | | | | | | | | | | | | | | |
| Live Handle - Taxable | Ś 4 | 17,043 | Ś | 26,683 | \$ | 267,730 | \$ | 278,842 | Ś | 380,209 | \$ | 445,085 | \$ | 1,445,592 | \$ | 1,577,004 |
| Simulcast Handle - <u>Non-Taxable</u> | Ś | - | \$ | - 20,000 | \$ | 39,206 | | 1,406,179 | | 1,833,322 | | 1,769,435 | \$ | 5,048,141 | \$ | 5,351,620 |
| Teletracking Handle - <u>Taxable</u> | Ś | - | Ś | - | Ś | | Ś | | Ś | | Ś | | \$ | | \$ | |
| Total Arizona Pari-Mutuel Handle ¹ | \$ 4 | 17,043 | Ŧ | 26.683 | Ŧ | 206.026 | Ŧ | 1,685,020 | <u>ې</u> | 2 212 521 | Ŧ | 2,214,520 | · · | 6,493,733 | \$ | 6,928,624 |
| | <u>ې د</u> | 17,045 | Ş | 20,085 | Ş | 500,950 | Ş | 1,005,020 | Ş, | 2,213,331 | Ş, | 2,214,520 | Ş | 0,495,755 | Ş | 0,928,024 |
| Handle Breakdown by Location | | | | | | | | | | | | | | | | |
| On Track Handle | \$ 4 | 47,006 | \$ | 26,683 | \$ | 301,205 | \$ | 465,749 | \$ | 652,801 | \$ | 674,700 | \$ | 2,168,144 | \$ | 2,512,931 |
| Off Track Handle | \$ | 37 | \$ | - | \$ | 5,731 | | 1,219,271 | | 1,560,730 | | 1,539,820 | | 4,325,589 | \$ | 4,415,693 |
| Total By Location | \$ <u></u> | 17,043 | \$ | 26,683 | \$ | 306,936 | \$ | 1,685,020 | \$ 3 | 2,213,531 | \$ 3 | 2,214,520 | \$ | 6,493,733 | \$ | 6,928,624 |
| Average Handle Per Race Day | \$ 2 | 23,522 | \$ | 13,342 | \$ | 76,734 | \$ | 561,673 | \$ | 553,383 | \$ | 553,630 | \$ | 341,775 | \$ | 384,924 |
| Commingled (Export out of AZ) | \$ | - | \$ | - | \$ | 207,555 | \$ | 2,572,267 | \$ 3 | 2,932,207 | \$ 3 | 3,431,786 | \$ | 9,143,816 | \$ | 11,367,224 |
| State Revenues | | | | | | | | | | | | | | | | |
| Regulatory Wagering Assessment (RWA) | \$ | - | \$ | - | \$ | 2,567 | \$ | 21,231 | \$ | 25,685 | \$ | 28,177 | Ś | 77,661 | Ś | 52,162 |
| | | | - | | • | | • | | - | - | | | | | | |
| Gross 2% Live Pari-Mutuel State Tax | \$ | 941 | \$ | 534 | \$ | 5,355 | \$ | 5,577 | | 7,604 | \$ | 8,931 | \$ | 28,941 | | 31,540 |
| Revenue Withheld - Charity Days | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Revenue Withheld - County Fair | \$ | 941 | \$ | 534 | \$ | 5,355 | \$ | 5,577 | \$ | 7,604 | \$ | 8,931 | \$ | 28,941 | \$ | 31,210 |
| Hardship Tax Credit ² | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 107 |
| Net 2% Live Pari-Mutuel State Tax | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 223 |
| Returned to Wagering Public | \$ 3 | 34,346 | \$ | 19,516 | \$ | 192,047 | \$ | 1,231,982 | \$: | 1,536,726 | \$: | 1,553,051 | \$ | 4,567,668 | \$ | 4,988,186 |
| Settlement to/from Host | \$ | - | \$ | - | \$ | 34,235 | \$ | 128,199 | \$ | 223,086 | \$ | 136,148 | \$ | 521,669 | \$ | 437,545 |
| Track Mututal Revenue | • | | | | | | | | | | | | | | | |
| Track Commission | \$ 1 | 11,341 | \$ | 6,443 | \$ | 73,695 | \$ | 339,379 | \$ | 449,283 | \$ | 448,349 | \$ | 1,328,490 | \$ | 1,416,786 |
| Breakage | \$ | 416 | \$ | 191 | \$ | 1,604 | \$ | 3,928 | \$ | 9,877 | \$ | 6,567 | \$ | 22,583 | \$ | 35,553 |
| Capital Improvement Rebate | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | | - | \$ | - |
| Total Track Revenue | \$ 1 | L1,756 | | 6,634 | <u> </u> | 75,299 | | 343,307 | | 459,160 | \$ | 454,916 | · · | 1,351,072 | \$ | 1,452,339 |
| Purses | \$ | 5,670 | \$ | 3,221 | \$ | 37,564 | \$ | 159,286 | \$ | 200,064 | \$ | 216,588 | \$ | 622,394 | \$ | 687,780 |

¹ Any differences with Total AZ Pari-Mutuel Handle is due to "Pool Adjustment." All Pool Adjustments Net \$0.00 at the end of the year.

² Rillito Racing, Inc. Hardship Credit Taken

ADVANCE DEPOSIT WAGERING FYE 06/30/2019

| | τv | G Network | Т | win Spires | 2 | Xpressbet | FY 2019 | FY 2018 |
|---------------------------------------|----|-----------|----|------------|----|-----------|------------------|------------------|
| Race Days / Performances ¹ | | | | | | | | |
| Live Race Days / Performances | - | 139 | | 130 | | 142 | 411 | 450 |
| Dark Day - Simulcast Only | | 223 | | 232 | | 222 | 677 | 834 |
| Total Wagering Days | | 362 | | 362 | | 364 | 1,088 | 1,284 |
| Number of Races | | | | | | | | |
| Live AZ Races | - | 1,196 | | 1,166 | | 1,233 | 3,595 | 3,640 |
| Simulcast Races ² | | 52,853 | | 196,271 | | 136,104 | 385,228 | 429,863 |
| Total Number of Races | | 54,049 | | 197,437 | | 137,337 | 388,823 | 433,503 |
| Pari-Mutuel Handle | | | | | | | | |
| Handle Breakdown by Source | - | | | | | | | |
| Live Races - <u>Taxable</u> | \$ | 249,527 | \$ | 65,512 | \$ | 173,824 | \$ 488,863 | \$ 542,452 |
| Simulcast Races - Non-Taxable | \$ | 6,430,238 | \$ | 2,646,678 | \$ | 4,470,077 | \$ 13,546,993 | \$ 14,384,304 |
| Total Arizona Pari-Mutual Handle | | 6,679,764 | \$ | 2,712,190 | \$ | 4,643,901 | \$ 14,035,856 | \$ 14,926,756 |
| Average Handle Per Race Day | \$ | 18,452 | \$ | 7,492 | \$ | 12,758 | \$ 38,702 | \$ 42,198 |
| State Revenues | | | | | | | | |
| Regulatory Wagering Assessment (RWA) | \$ | 33,399 | \$ | 13,561 | Ş | 23,220 | \$ 70,179 | \$ 74,634 |
| Gross 2% Live Pari-Mutuel State Tax | \$ | 4,991 | \$ | 1,310 | \$ | 3,476 | \$ 9,777 | \$ 10,849 |
| Revenue Withheld - Charity Days | \$ | 120 | \$ | 17 | \$ | 28 | \$ 165 | \$ 179 |
| Revenue Withheld - County Fair | \$ | 331 | \$ | 90 | \$ | 239 | \$ 660 | \$ 811 |
| Hardship Tax Credit - Rillito Park | \$ | 18 | \$ | 14 | \$ | | \$ 43 | \$ - |
| Net 2% Live Pari-Mutuel State Tax | \$ | 4,521 | \$ | 1,189 | \$ | 3,199 | \$ 8,909 | \$ 9,859 |
| Returned to Wagering Public | \$ | 4,898,057 | \$ | 2,037,188 | \$ | 3,491,773 | \$ 10,427,017 | \$ 11,317,626 |
| Settlement to/from Host | \$ | 438,665 | \$ | 109,813 | \$ | 205,356 | \$ 753,835 | \$ 598,083 |
| ADW Mututal Revenue | - | | | | | | | |
| ADW Commission | \$ | 1,304,406 | \$ | 551,416 | \$ | 934,259 | \$ 2,790,081 | \$ 2,938,983 |
| Breakage | \$ | 33,645 | \$ | 12,464 | \$ | ; | \$ 55,146 | \$ 72,063 |
| Total ADW Revenue | \$ | 1,338,052 | \$ | 563,879 | \$ | 943,295 | \$ 2,845,226 | \$ 3,011,046 |
| | | | | | | | | |

¹ Race Days show days with AZ live race betting and days with only simulcast betting

² These races were offered for wagering by the ADW operator and may or may not have been offered in Arizona.









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